

# Local Market Update – February 2017

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Johns Island

Area 23

### Single-Family Detached

Key Metrics	February			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	74	64	- 13.5%	130	150	+ 15.4%
Closed Sales	36	20	- 44.4%	67	54	- 19.4%
Median Sales Price*	\$274,381	<b>\$263,000</b>	- 4.1%	\$271,584	<b>\$280,700</b>	+ 3.4%
Average Sales Price*	\$320,612	<b>\$330,563</b>	+ 3.1%	\$311,208	<b>\$345,896</b>	+ 11.1%
Percent of Original List Price Received*	99.7%	<b>96.5%</b>	- 3.2%	99.1%	<b>96.3%</b>	- 2.8%
Days on Market Until Sale	45	71	+ 57.8%	41	73	+ 78.0%
Inventory of Homes for Sale	218	204	- 6.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

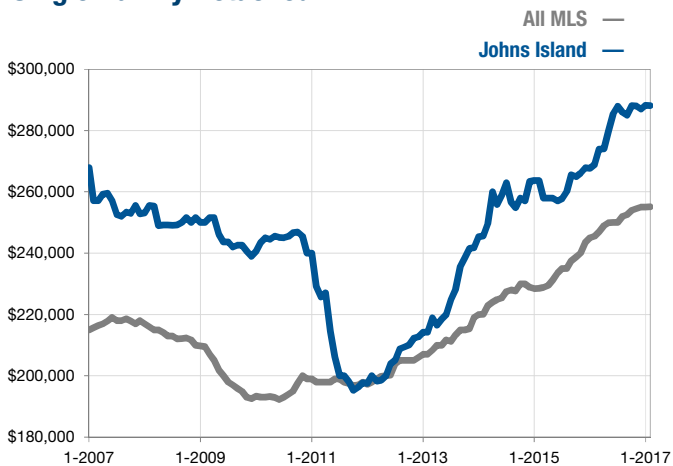
### Townhouse-Condo Attached

Key Metrics	February			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	7	7	0.0%	17	17	0.0%
Closed Sales	7	7	0.0%	8	11	+ 37.5%
Median Sales Price*	\$218,000	<b>\$204,500</b>	- 6.2%	\$216,500	<b>\$210,750</b>	- 2.7%
Average Sales Price*	\$207,714	<b>\$202,486</b>	- 2.5%	\$208,625	<b>\$206,559</b>	- 1.0%
Percent of Original List Price Received*	94.4%	<b>96.3%</b>	+ 2.0%	93.4%	<b>96.1%</b>	+ 2.9%
Days on Market Until Sale	20	95	+ 375.0%	28	78	+ 178.6%
Inventory of Homes for Sale	21	19	- 9.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

