

# Local Market Update – September 2017

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Kiawah

Area 25

Single-Family Detached	September			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
<b>Key Metrics</b>						
New Listings	8	6	- 25.0%	75	74	- 1.3%
Closed Sales	2	4	+ 100.0%	20	22	+ 10.0%
Median Sales Price*	\$977,500	<b>\$747,500</b>	- 23.5%	\$925,500	<b>\$1,002,500</b>	+ 8.3%
Average Sales Price*	\$977,500	<b>\$996,250</b>	+ 1.9%	\$1,033,300	<b>\$1,900,795</b>	+ 84.0%
Percent of Original List Price Received*	94.6%	<b>90.2%</b>	- 4.7%	91.3%	<b>90.5%</b>	- 0.9%
Days on Market Until Sale	30	<b>134</b>	+ 346.7%	144	<b>168</b>	+ 16.7%
Inventory of Homes for Sale	62	<b>71</b>	+ 14.5%	--	--	--

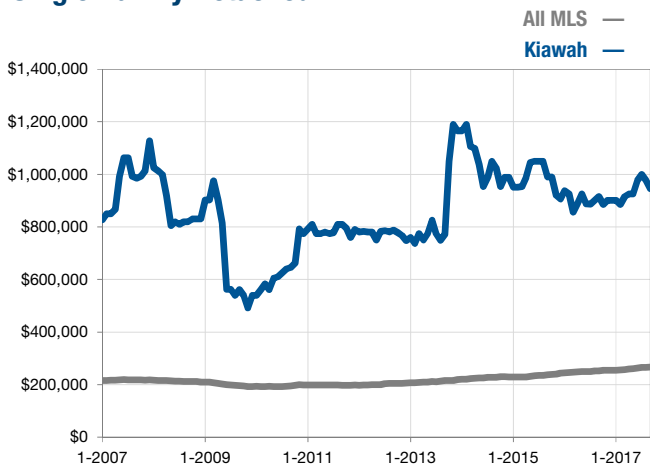
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	September			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
<b>Key Metrics</b>						
New Listings	4	5	+ 25.0%	59	58	- 1.7%
Closed Sales	3	5	+ 66.7%	22	25	+ 13.6%
Median Sales Price*	\$290,000	<b>\$239,000</b>	- 17.6%	\$319,250	<b>\$315,000</b>	- 1.3%
Average Sales Price*	\$368,167	<b>\$334,700</b>	- 9.1%	\$397,932	<b>\$510,224</b>	+ 28.2%
Percent of Original List Price Received*	91.1%	<b>89.3%</b>	- 2.0%	91.8%	<b>89.3%</b>	- 2.7%
Days on Market Until Sale	249	<b>179</b>	- 28.1%	161	<b>253</b>	+ 57.1%
Inventory of Homes for Sale	56	<b>49</b>	- 12.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

