

# Local Market Update – November 2017

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Kiawah

Area 25

### Single-Family Detached

Key Metrics	November			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	4	10	+ 150.0%	81	98	+ 21.0%
Closed Sales	3	4	+ 33.3%	27	28	+ 3.7%
Median Sales Price*	\$869,000	\$1,900,000	+ 118.6%	\$885,000	\$1,002,500	+ 13.3%
Average Sales Price*	\$859,333	\$1,811,250	+ 110.8%	\$994,037	\$1,810,804	+ 82.2%
Percent of Original List Price Received*	97.7%	91.9%	- 5.9%	90.8%	91.0%	+ 0.2%
Days on Market Until Sale	28	124	+ 342.9%	127	158	+ 24.4%
Inventory of Homes for Sale	55	79	+ 43.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

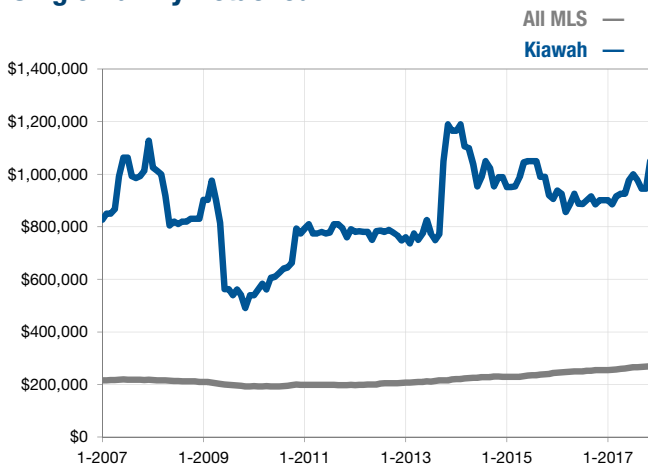
### Townhouse-Condo Attached

Key Metrics	November			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	4	5	+ 25.0%	65	70	+ 7.7%
Closed Sales	1	2	+ 100.0%	24	33	+ 37.5%
Median Sales Price*	\$295,000	\$492,500	+ 66.9%	\$319,250	\$375,000	+ 17.5%
Average Sales Price*	\$295,000	\$492,500	+ 66.9%	\$409,355	\$511,609	+ 25.0%
Percent of Original List Price Received*	98.7%	96.6%	- 2.1%	92.1%	90.7%	- 1.5%
Days on Market Until Sale	123	81	- 34.1%	156	213	+ 36.5%
Inventory of Homes for Sale	50	49	- 2.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

