# Local Market Update – January 2019





# Sullivan's Island

Area 43

Single-Family Detached	January			Year to Date		
Key Metrics	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	7	10	+ 42.9%	7	10	+ 42.9%
Closed Sales	2	4	+ 100.0%	2	4	+ 100.0%
Median Sales Price*	\$3,030,000	\$1,663,438	- 45.1%	\$3,030,000	\$1,663,438	- 45.1%
Average Sales Price*	\$3,030,000	\$1,605,969	- 47.0%	\$3,030,000	\$1,605,969	- 47.0%
Percent of Original List Price Received*	94.7%	87.5%	- 7.6%	94.7%	87.5%	- 7.6%
Days on Market Until Sale	122	82	- 32.8%	122	82	- 32.8%
Inventory of Homes for Sale	23	27	+ 17.4%			

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	January			Year to Date		
Key Metrics	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	0	1		0	1	
Median Sales Price*	\$0	\$1,770,000		\$0	\$1,770,000	
Average Sales Price*	\$0	\$1,770,000		\$0	\$1,770,000	
Percent of Original List Price Received*	0.0%	94.4%		0.0%	94.4%	
Days on Market Until Sale	0	195		0	195	
Inventory of Homes for Sale	1	3	+ 200.0%			

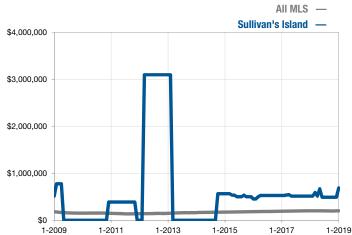
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size

## Historical Median Sales Price Rolling 12-Month Calculation

### **Single-Family Detached**



### **Townhouse-Condo Attached**



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