Local Market Update - February 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Seabrook Island

Area 30

Single-Family Detached	February			Year to Date		
Key Metrics	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	24	16	- 33.3%	34	23	- 32.4%
Closed Sales	8	4	- 50.0%	14	7	- 50.0%
Median Sales Price*	\$605,483	\$601,250	- 0.7%	\$558,000	\$432,500	- 22.5%
Average Sales Price*	\$719,708	\$577,225	- 19.8%	\$673,533	\$604,843	- 10.2%
Percent of Original List Price Received*	88.6%	87.5%	- 1.2%	87.9%	90.4%	+ 2.8%
Days on Market Until Sale	177	202	+ 14.1%	196	136	- 30.6%
Inventory of Homes for Sale	90	85	- 5.6%			

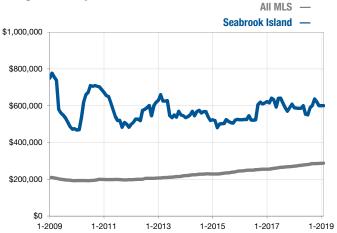
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	February			Year to Date		
Key Metrics	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	15	7	- 53.3%	24	16	- 33.3%
Closed Sales	5	3	- 40.0%	9	6	- 33.3%
Median Sales Price*	\$270,000	\$116,000	- 57.0%	\$270,000	\$158,500	- 41.3%
Average Sales Price*	\$233,700	\$122,667	- 47.5%	\$273,556	\$271,567	- 0.7%
Percent of Original List Price Received*	89.0%	86.8%	- 2.5%	91.9%	89.2%	- 2.9%
Days on Market Until Sale	184	167	- 9.2%	174	241	+ 38.5%
Inventory of Homes for Sale	80	62	- 22.5%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

