Local Market Update - May 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Seabrook Island

Area 30

Single-Family Detached	May			Year to Date		
Key Metrics	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	13	20	+ 53.8%	89	83	- 6.7%
Closed Sales	11	13	+ 18.2%	38	36	- 5.3%
Median Sales Price*	\$595,000	\$683,000	+ 14.8%	\$590,450	\$671,500	+ 13.7%
Average Sales Price*	\$648,545	\$681,269	+ 5.0%	\$657,904	\$681,789	+ 3.6%
Percent of Original List Price Received*	95.4%	92.2%	- 3.4%	90.5%	92.8%	+ 2.5%
Days on Market Until Sale	39	105	+ 169.2%	148	125	- 15.5%
Inventory of Homes for Sale	99	95	- 4.0%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	May			Year to Date		
Key Metrics	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	12	12	0.0%	67	60	- 10.4%
Closed Sales	14	11	- 21.4%	43	32	- 25.6%
Median Sales Price*	\$226,000	\$388,500	+ 71.9%	\$265,000	\$314,000	+ 18.5%
Average Sales Price*	\$229,803	\$391,136	+ 70.2%	\$297,344	\$337,888	+ 13.6%
Percent of Original List Price Received*	92.2%	89.8%	- 2.6%	89.4%	90.1%	+ 0.8%
Days on Market Until Sale	81	129	+ 59.3%	172	160	- 7.0%
Inventory of Homes for Sale	70	69	- 1.4%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size

Historical Median Sales Price Rolling 12-Month Calculation

\$1,000,000 \$800,000 \$600,000 \$200,000

1-2013

1-2015

1-2017

1-2019

Single-Family Detached

1-2009

1-2011

