## Local Market Update – January 2020



A Research Tool Provided by the Charleston Trident Association of REALTORS®

# **Greater North Charleston**

Areas 31 & 32

Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	112	96	- 14.3%	112	96	- 14.3%
Closed Sales	45	63	+ 40.0%	45	63	+ 40.0%
Median Sales Price*	\$200,000	\$210,000	+ 5.0%	\$200,000	\$210,000	+ 5.0%
Average Sales Price*	\$196,980	\$200,419	+ 1.7%	\$196,980	\$200,419	+ 1.7%
Percent of Original List Price Received*	96.4%	96.0%	- 0.4%	96.4%	96.0%	- 0.4%
Days on Market Until Sale	45	34	- 24.4%	45	34	- 24.4%
Inventory of Homes for Sale	222	121	- 45.5%			

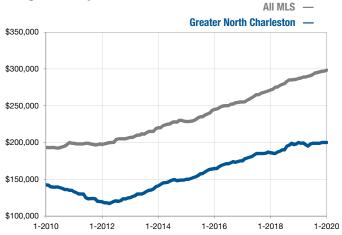
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

#### **Townhouse-Condo Attached** Year to Date January **Key Metrics** 2020 2020 2019 Percent Change 2019 Percent Change New Listings 38 44 + 15.8% 38 44 + 15.8% **Closed Sales** 29 19 - 34.5% 29 19 - 34.5% Median Sales Price\* \$155,000 \$163,500 + 5.5% \$155,000 \$163,500 + 5.5% Average Sales Price\* \$177,028 \$172,367 - 2.6% \$177,028 \$172,367 - 2.6% Percent of Original List Price Received\* 97.3% 98.3% + 1.0% 97.3% 98.3% + 1.0% Days on Market Until Sale 52 38 - 26.9% 52 38 - 26.9% Inventory of Homes for Sale 77 74 - 3.9% ----

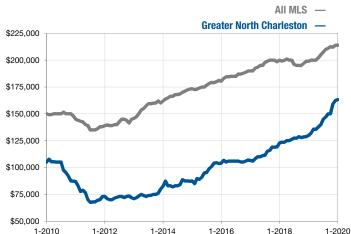
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### Historical Median Sales Price Rolling 12-Month Calculation

### Single-Family Detached



#### **Townhouse-Condo Attached**



Current as of February 7, 2020. All data from the Charleston Trident Multiple Listing Service. | Sponsored by South Carolina REALTORS®. Report © 2020 ShowingTime. | Information deemed reliable but not guaranteed. Consult your agent for market specifics.