## Local Market Update – January 2021



A Research Tool Provided by the Charleston Trident Association of REALTORS®

# **Greater North Charleston**

Areas 31 & 32

Single-Family Detached	January			Year to Date		
Key Metrics	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	97	85	- 12.4%	97	85	- 12.4%
Closed Sales	64	77	+ 20.3%	64	77	+ 20.3%
Median Sales Price*	\$212,000	\$225,000	+ 6.1%	\$212,000	\$225,000	+ 6.1%
Average Sales Price*	\$201,038	\$231,352	+ 15.1%	\$201,038	\$231,352	+ 15.1%
Percent of Original List Price Received*	95.8%	95.7%	- 0.1%	95.8%	95.7%	- 0.1%
Days on Market Until Sale	36	32	- 11.1%	36	32	- 11.1%
Inventory of Homes for Sale	147	51	- 65.3%			

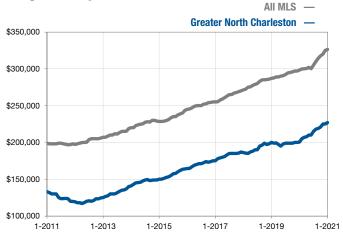
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

#### **Townhouse-Condo Attached** Year to Date January **Key Metrics** 2020 2021 2020 2021 Percent Change Percent Change New Listings 45 32 - 28.9% 45 32 - 28.9% **Closed Sales** 19 26 + 36.8%19 26 + 36.8% Median Sales Price\* \$163,500 \$171,750 + 5.0% \$163,500 \$171,750 + 5.0% Average Sales Price\* \$172,367 \$188,062 + 9.1% \$172,367 \$188,062 + 9.1% Percent of Original List Price Received\* 98.3% 99.4% + 1.1% 98.3% 99.4% + 1.1% Days on Market Until Sale 38 24 - 36.8% 38 24 - 36.8% Inventory of Homes for Sale 93 35 - 62.4% ----

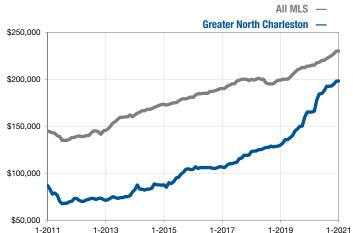
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### Historical Median Sales Price Rolling 12-Month Calculation

### Single-Family Detached



#### **Townhouse-Condo Attached**



Current as of February 9, 2021. All data from the Charleston Trident Multiple Listing Service. | Sponsored by South Carolina REALTORS®. Report © 2021 ShowingTime. | Information deemed reliable but not guaranteed. Consult your agent for market specifics.