

July 1, 2015

Dear Friends,

Last January, I began the year by writing you a letter similar to this, bragging about my six children, extolling Charleston and all that this wonderful city has to offer, and thanking good people like you for helping me help you buy and sell real estate for more than five decades.

Today I write to you again, just six months later, to update you on my plans and to introduce you to my "new" partner in business.

For more than 10 years I've worked at Dunes Properties alongside my #3 daughter, Betty Poore. It's been rewarding and fun watching her interact with and serve her clients, and I'd like to think she's enjoyed watching me, too.

As of July 1 I'm handing over my responsibilities to Betty; I figure it's time for my clients and friends to get an upgrade.

Clearly, you'll be in good hands with Betty. She's a consistent top producer, and as the Charleston Coast has grown and expanded over the last three-plus decades, so have her expertise and knowledge. Her clients love her, and though I'm biased, I can see why: she's professional, successful ... and she puts all of today's tools to work (like computers!).

As for me, you might ask, "Toddy, what do you plan to do now?" Well, I'll begin by flying to Washington state for an extended stay with my #2 daughter, Ellen. She and her husband live in Graham, just outside Seattle, and I intend to pick from their fruit and vegetable gardens and, generally, get under her feet the way she did mine 60-some years ago. When I return, I'll likely (and defiantly) be a nuisance to the rest of them: Jenny, Jimmy, Todd and Jerry. After that? On to the grandchildren! (I can see them all rolling their eyes now.)

Although I'm retiring, I'm hardly the retiring type. I've been fortunate to be able to work even after turning into an 80-something several years ago. I've stayed active and busy because I love being with people—the ones I've worked with as well as the hundreds, even thousands I've been lucky enough to serve for more than 50 years.

For your loyalty and your business, I'll be forever grateful. (And for someone my age, "forever" can be a long, long time.) Please reach out to Betty for any and all of your real estate needs. I'll be calling you to share a cup of coffee—or a martini! I have plenty of time now. I'm retired!

All my best wishes,

Mary Todd Poore

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