

# Local Market Update – November 2016

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Kiawah

Area 25

### Single-Family Detached

Key Metrics	November			Year to Date		
	2015	2016	Percent Change	2015	2016	Percent Change
New Listings	2	4	+ 100.0%	59	84	+ 42.4%
Closed Sales	4	3	- 25.0%	39	28	- 28.2%
Median Sales Price*	\$450,000	\$869,000	+ 93.1%	\$888,000	\$900,500	+ 1.4%
Average Sales Price*	\$972,500	\$859,333	- 11.6%	\$1,167,692	\$1,051,393	- 10.0%
Percent of Original List Price Received*	88.8%	97.7%	+ 10.0%	90.5%	90.7%	+ 0.2%
Days on Market Until Sale	244	28	- 88.5%	189	126	- 33.3%
Inventory of Homes for Sale	43	56	+ 30.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

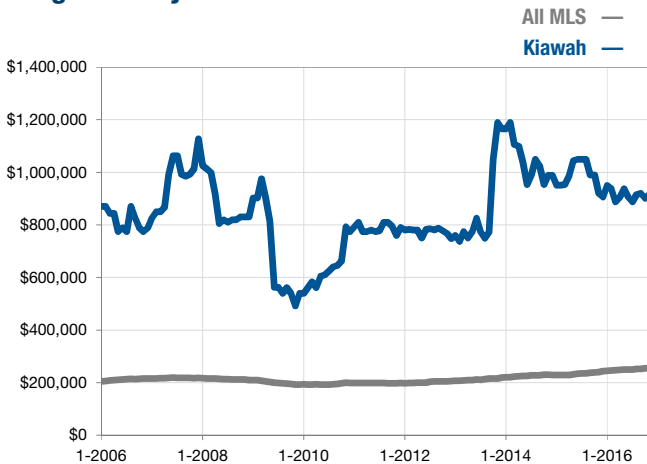
### Townhouse-Condo Attached

Key Metrics	November			Year to Date		
	2015	2016	Percent Change	2015	2016	Percent Change
New Listings	3	5	+ 66.7%	54	66	+ 22.2%
Closed Sales	0	1	--	24	24	0.0%
Median Sales Price*	\$0	\$295,000	--	\$388,825	\$319,250	- 17.9%
Average Sales Price*	\$0	\$295,000	--	\$401,852	\$409,355	+ 1.9%
Percent of Original List Price Received*	0.0%	98.7%	--	88.2%	92.1%	+ 4.4%
Days on Market Until Sale	0	123	--	172	156	- 9.3%
Inventory of Homes for Sale	49	50	+ 2.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price Rolling 12-Month Calculation

### Single-Family Detached



### Townhouse-Condo Attached

