

Local Market Update – January 2017

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Johns Island

Area 23

Single-Family Detached

Key Metrics	January			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	56	86	+ 53.6%	56	86	+ 53.6%
Closed Sales	31	33	+ 6.5%	31	33	+ 6.5%
Median Sales Price*	\$270,230	\$290,660	+ 7.6%	\$270,230	\$290,660	+ 7.6%
Average Sales Price*	\$300,286	\$360,552	+ 20.1%	\$300,286	\$360,552	+ 20.1%
Percent of Original List Price Received*	98.4%	96.2%	- 2.2%	98.4%	96.2%	- 2.2%
Days on Market Until Sale	35	74	+ 111.4%	35	74	+ 111.4%
Inventory of Homes for Sale	199	193	- 3.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

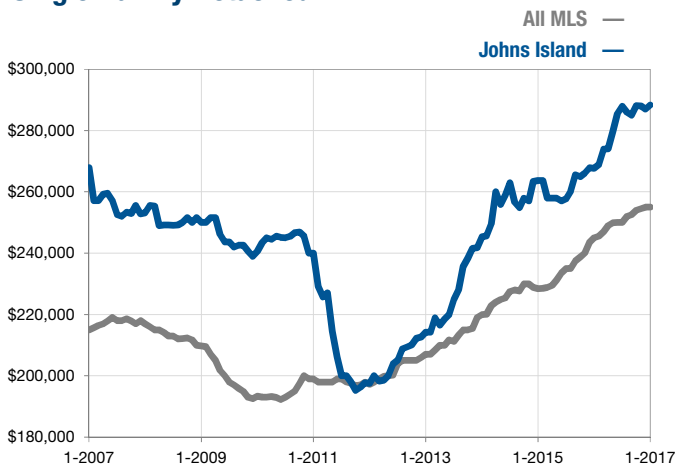
Townhouse-Condo Attached

Key Metrics	January			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	10	10	0.0%	10	10	0.0%
Closed Sales	1	4	+ 300.0%	1	4	+ 300.0%
Median Sales Price*	\$215,000	\$216,375	+ 0.6%	\$215,000	\$216,375	+ 0.6%
Average Sales Price*	\$215,000	\$213,688	- 0.6%	\$215,000	\$213,688	- 0.6%
Percent of Original List Price Received*	86.0%	95.9%	+ 11.5%	86.0%	95.9%	+ 11.5%
Days on Market Until Sale	89	49	- 44.9%	89	49	- 44.9%
Inventory of Homes for Sale	24	23	- 4.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

