

Local Market Update – April 2017

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Kiawah

Area 25

Single-Family Detached

Key Metrics	April			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	7	12	+ 71.4%	36	46	+ 27.8%
Closed Sales	2	1	- 50.0%	8	9	+ 12.5%
Median Sales Price*	\$1,045,000	\$2,575,000	+ 146.4%	\$960,000	\$1,050,000	+ 9.4%
Average Sales Price*	\$1,045,000	\$2,575,000	+ 146.4%	\$1,280,000	\$1,433,722	+ 12.0%
Percent of Original List Price Received*	90.7%	92.1%	+ 1.5%	91.1%	90.6%	- 0.5%
Days on Market Until Sale	161	94	- 41.6%	210	181	- 13.8%
Inventory of Homes for Sale	53	79	+ 49.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

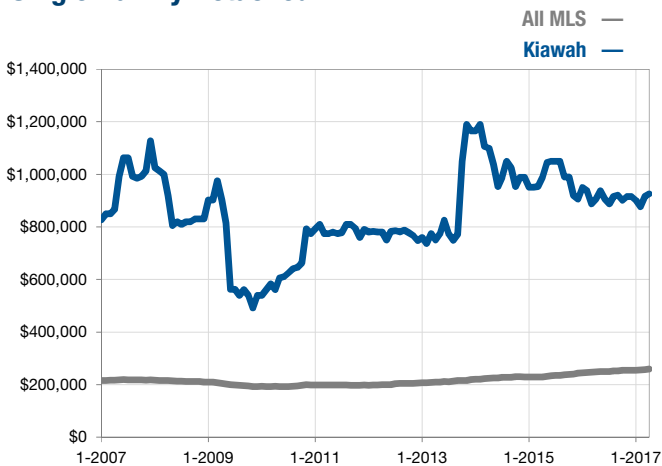
Townhouse-Condo Attached

Key Metrics	April			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	6	13	+ 116.7%	31	37	+ 19.4%
Closed Sales	1	3	+ 200.0%	7	13	+ 85.7%
Median Sales Price*	\$285,000	\$295,000	+ 3.5%	\$293,000	\$375,000	+ 28.0%
Average Sales Price*	\$285,000	\$339,000	+ 18.9%	\$303,429	\$595,077	+ 96.1%
Percent of Original List Price Received*	95.3%	79.9%	- 16.2%	90.4%	86.5%	- 4.3%
Days on Market Until Sale	63	437	+ 593.7%	128	344	+ 168.8%
Inventory of Homes for Sale	54	57	+ 5.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

