

Local Market Update – January 2018

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Greater North Charleston

Areas 31 & 32

Single-Family Detached	January			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
Key Metrics						
New Listings	142	100	- 29.6%	142	100	- 29.6%
Closed Sales	64	63	- 1.6%	64	63	- 1.6%
Median Sales Price*	\$188,000	\$179,000	- 4.8%	\$188,000	\$179,000	- 4.8%
Average Sales Price*	\$174,112	\$180,517	+ 3.7%	\$174,112	\$180,517	+ 3.7%
Percent of Original List Price Received*	97.0%	95.3%	- 1.8%	97.0%	95.3%	- 1.8%
Days on Market Until Sale	45	43	- 4.4%	45	43	- 4.4%
Inventory of Homes for Sale	286	180	- 37.1%	--	--	--

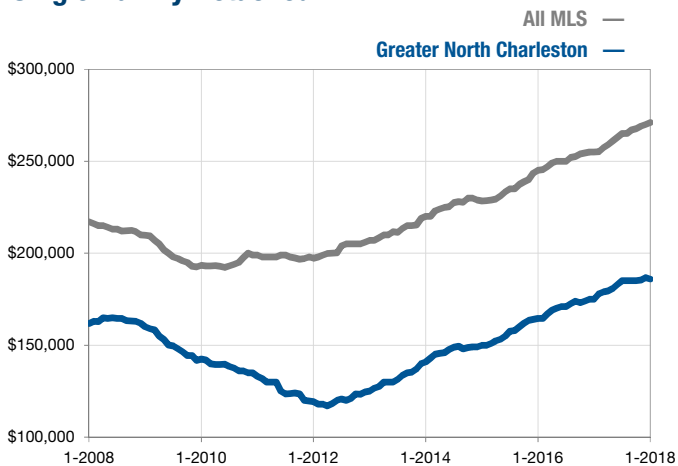
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	January			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
Key Metrics						
New Listings	24	21	- 12.5%	24	21	- 12.5%
Closed Sales	11	11	0.0%	11	11	0.0%
Median Sales Price*	\$98,000	\$165,000	+ 68.4%	\$98,000	\$165,000	+ 68.4%
Average Sales Price*	\$99,381	\$144,091	+ 45.0%	\$99,381	\$144,091	+ 45.0%
Percent of Original List Price Received*	94.3%	94.6%	+ 0.3%	94.3%	94.6%	+ 0.3%
Days on Market Until Sale	44	70	+ 59.1%	44	70	+ 59.1%
Inventory of Homes for Sale	37	30	- 18.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

