

Local Market Update – January 2018

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Johns Island

Area 23

Single-Family Detached

Key Metrics	January			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	86	77	- 10.5%	86	77	- 10.5%
Closed Sales	34	62	+ 82.4%	34	62	+ 82.4%
Median Sales Price*	\$287,230	\$307,510	+ 7.1%	\$287,230	\$307,510	+ 7.1%
Average Sales Price*	\$354,915	\$347,439	- 2.1%	\$354,915	\$347,439	- 2.1%
Percent of Original List Price Received*	96.2%	96.5%	+ 0.3%	96.2%	96.5%	+ 0.3%
Days on Market Until Sale	74	53	- 28.4%	74	53	- 28.4%
Inventory of Homes for Sale	247	218	- 11.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

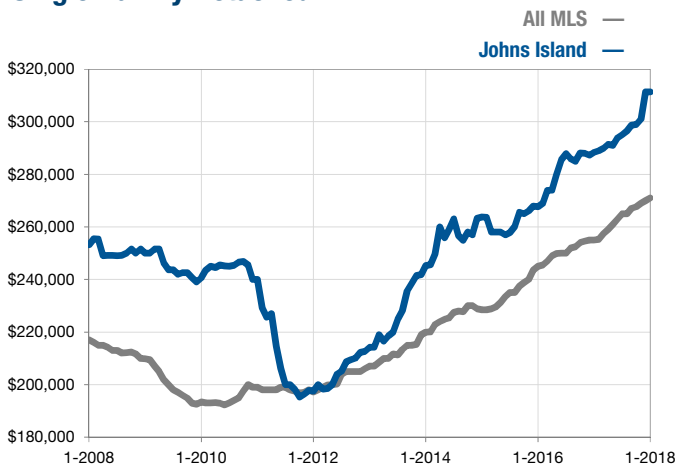
Townhouse-Condo Attached

Key Metrics	January			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	10	6	- 40.0%	10	6	- 40.0%
Closed Sales	4	6	+ 50.0%	4	6	+ 50.0%
Median Sales Price*	\$216,375	\$232,500	+ 7.5%	\$216,375	\$232,500	+ 7.5%
Average Sales Price*	\$213,688	\$273,333	+ 27.9%	\$213,688	\$273,333	+ 27.9%
Percent of Original List Price Received*	95.9%	98.3%	+ 2.5%	95.9%	98.3%	+ 2.5%
Days on Market Until Sale	49	30	- 38.8%	49	30	- 38.8%
Inventory of Homes for Sale	23	14	- 39.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

