

Local Market Update – January 2018

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Kiawah

Area 25

Single-Family Detached	January			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
Key Metrics						
New Listings	6	6	0.0%	6	6	0.0%
Closed Sales	2	2	0.0%	2	2	0.0%
Median Sales Price*	\$864,000	\$945,000	+ 9.4%	\$864,000	\$945,000	+ 9.4%
Average Sales Price*	\$864,000	\$945,000	+ 9.4%	\$864,000	\$945,000	+ 9.4%
Percent of Original List Price Received*	87.2%	94.6%	+ 8.5%	87.2%	94.6%	+ 8.5%
Days on Market Until Sale	58	222	+ 282.8%	58	222	+ 282.8%
Inventory of Homes for Sale	54	70	+ 29.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	January			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
Key Metrics						
New Listings	4	4	0.0%	4	4	0.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Median Sales Price*	\$287,500	\$355,000	+ 23.5%	\$287,500	\$355,000	+ 23.5%
Average Sales Price*	\$287,500	\$355,000	+ 23.5%	\$287,500	\$355,000	+ 23.5%
Percent of Original List Price Received*	96.2%	98.9%	+ 2.8%	96.2%	98.9%	+ 2.8%
Days on Market Until Sale	205	147	- 28.3%	205	147	- 28.3%
Inventory of Homes for Sale	43	41	- 4.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

