

Local Market Update – January 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Greater North Charleston

Areas 31 & 32

Single-Family Detached	January			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
Key Metrics						
New Listings	100	109	+ 9.0%	100	109	+ 9.0%
Closed Sales	63	44	- 30.2%	63	44	- 30.2%
Median Sales Price*	\$172,000	\$191,000	+ 11.0%	\$172,000	\$191,000	+ 11.0%
Average Sales Price*	\$180,025	\$194,559	+ 8.1%	\$180,025	\$194,559	+ 8.1%
Percent of Original List Price Received*	94.9%	96.3%	+ 1.5%	94.9%	96.3%	+ 1.5%
Days on Market Until Sale	43	46	+ 7.0%	43	46	+ 7.0%
Inventory of Homes for Sale	218	198	- 9.2%	--	--	--

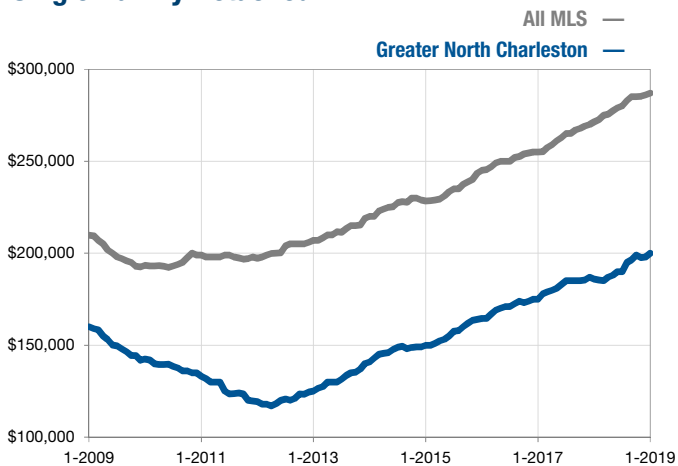
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	January			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
Key Metrics						
New Listings	21	38	+ 81.0%	21	38	+ 81.0%
Closed Sales	11	29	+ 163.6%	11	29	+ 163.6%
Median Sales Price*	\$165,000	\$155,000	- 6.1%	\$165,000	\$155,000	- 6.1%
Average Sales Price*	\$144,091	\$177,028	+ 22.9%	\$144,091	\$177,028	+ 22.9%
Percent of Original List Price Received*	94.6%	97.3%	+ 2.9%	94.6%	97.3%	+ 2.9%
Days on Market Until Sale	70	52	- 25.7%	70	52	- 25.7%
Inventory of Homes for Sale	33	72	+ 118.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

