

# Local Market Update – January 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Johns Island

Area 23

### Single-Family Detached

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	77	70	- 9.1%	77	70	- 9.1%
Closed Sales	62	33	- 46.8%	62	33	- 46.8%
Median Sales Price*	\$307,510	<b>\$319,000</b>	+ 3.7%	\$307,510	<b>\$319,000</b>	+ 3.7%
Average Sales Price*	\$347,439	<b>\$346,310</b>	- 0.3%	\$347,439	<b>\$346,310</b>	- 0.3%
Percent of Original List Price Received*	96.5%	<b>96.9%</b>	+ 0.4%	96.5%	<b>96.9%</b>	+ 0.4%
Days on Market Until Sale	53	45	- 15.1%	53	45	- 15.1%
Inventory of Homes for Sale	264	222	- 15.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

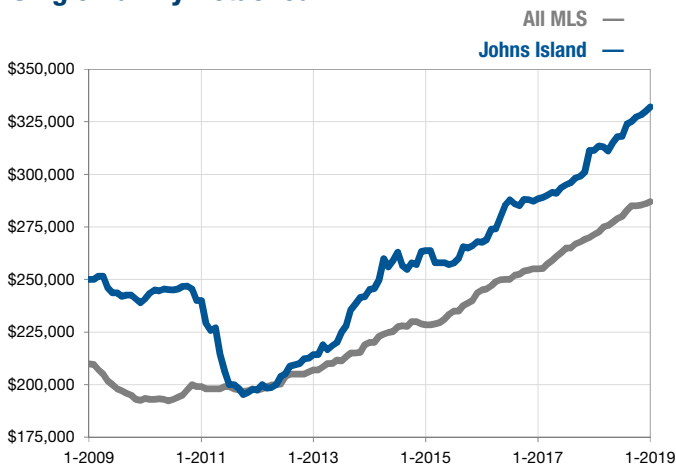
### Townhouse-Condo Attached

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	6	5	- 16.7%	6	5	- 16.7%
Closed Sales	6	4	- 33.3%	6	4	- 33.3%
Median Sales Price*	\$232,500	<b>\$171,750</b>	- 26.1%	\$232,500	<b>\$171,750</b>	- 26.1%
Average Sales Price*	\$273,333	<b>\$206,723</b>	- 24.4%	\$273,333	<b>\$206,723</b>	- 24.4%
Percent of Original List Price Received*	98.3%	<b>102.7%</b>	+ 4.5%	98.3%	<b>102.7%</b>	+ 4.5%
Days on Market Until Sale	30	35	+ 16.7%	30	35	+ 16.7%
Inventory of Homes for Sale	16	10	- 37.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price Rolling 12-Month Calculation

### Single-Family Detached



### Townhouse-Condo Attached

