

# Local Market Update – February 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## West Ashley Area

Areas 11 & 12

### Single-Family Detached

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	156	135	- 13.5%	285	283	- 0.7%
Closed Sales	94	99	+ 5.3%	167	162	- 3.0%
Median Sales Price*	\$301,758	<b>\$312,000</b>	+ 3.4%	\$300,000	<b>\$311,500</b>	+ 3.8%
Average Sales Price*	\$323,969	<b>\$345,554</b>	+ 6.7%	\$337,466	<b>\$350,252</b>	+ 3.8%
Percent of Original List Price Received*	96.5%	<b>96.4%</b>	- 0.1%	96.2%	<b>95.4%</b>	- 0.8%
Days on Market Until Sale	45	46	+ 2.2%	47	52	+ 10.6%
Inventory of Homes for Sale	316	298	- 5.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

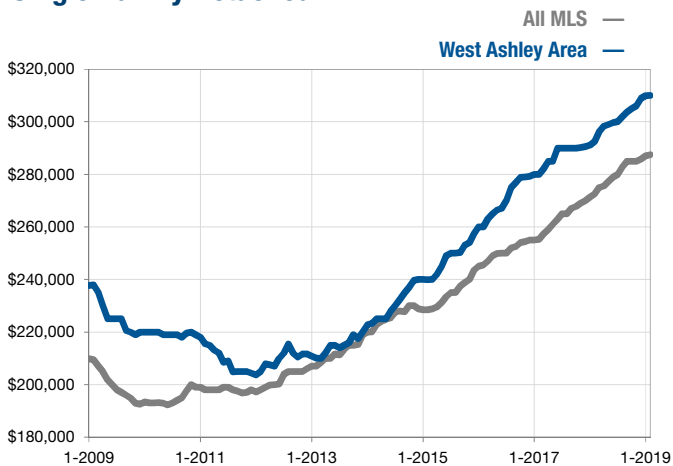
### Townhouse-Condo Attached

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	37	54	+ 45.9%	77	95	+ 23.4%
Closed Sales	24	34	+ 41.7%	49	59	+ 20.4%
Median Sales Price*	\$156,000	<b>\$235,073</b>	+ 50.7%	\$165,900	<b>\$233,000</b>	+ 40.4%
Average Sales Price*	\$180,703	<b>\$215,100</b>	+ 19.0%	\$178,124	<b>\$215,952</b>	+ 21.2%
Percent of Original List Price Received*	97.2%	<b>96.8%</b>	- 0.4%	96.8%	<b>96.5%</b>	- 0.3%
Days on Market Until Sale	29	44	+ 51.7%	34	46	+ 35.3%
Inventory of Homes for Sale	72	85	+ 18.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price Rolling 12-Month Calculation

### Single-Family Detached



### Townhouse-Condo Attached

