

# Local Market Update – March 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Greater North Charleston

Areas 31 & 32

Single-Family Detached	March			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
<b>Key Metrics</b>						
New Listings	133	<b>143</b>	+ 7.5%	335	<b>354</b>	+ 5.7%
Closed Sales	93	<b>101</b>	+ 8.6%	213	<b>228</b>	+ 7.0%
Median Sales Price*	\$187,950	<b>\$200,000</b>	+ 6.4%	\$187,000	<b>\$199,900</b>	+ 6.9%
Average Sales Price*	\$202,645	<b>\$212,766</b>	+ 5.0%	\$199,184	<b>\$204,547</b>	+ 2.7%
Percent of Original List Price Received*	96.4%	<b>96.6%</b>	+ 0.2%	96.0%	<b>95.6%</b>	- 0.4%
Days on Market Until Sale	42	<b>53</b>	+ 26.2%	43	<b>54</b>	+ 25.6%
Inventory of Homes for Sale	224	<b>170</b>	- 24.1%	--	--	--

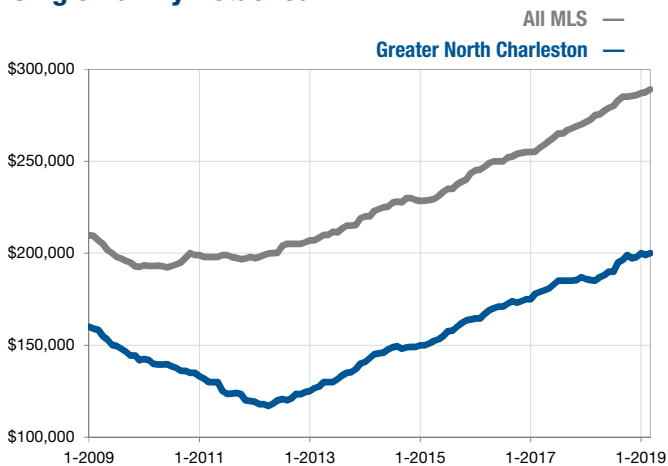
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	March			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
<b>Key Metrics</b>						
New Listings	33	<b>39</b>	+ 18.2%	90	<b>119</b>	+ 32.2%
Closed Sales	17	<b>33</b>	+ 94.1%	40	<b>90</b>	+ 125.0%
Median Sales Price*	\$123,125	<b>\$179,000</b>	+ 45.4%	\$127,450	<b>\$163,500</b>	+ 28.3%
Average Sales Price*	\$139,765	<b>\$175,876</b>	+ 25.8%	\$150,636	<b>\$174,462</b>	+ 15.8%
Percent of Original List Price Received*	99.4%	<b>97.6%</b>	- 1.8%	97.4%	<b>96.8%</b>	- 0.6%
Days on Market Until Sale	11	<b>77</b>	+ 600.0%	36	<b>71</b>	+ 97.2%
Inventory of Homes for Sale	52	<b>69</b>	+ 32.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

