

Local Market Update – March 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Upper Mount Pleasant

Area 41

Single-Family Detached	March			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
Key Metrics						
New Listings	156	149	- 4.5%	400	440	+ 10.0%
Closed Sales	85	78	- 8.2%	196	192	- 2.0%
Median Sales Price*	\$475,000	\$506,839	+ 6.7%	\$500,000	\$499,950	- 0.0%
Average Sales Price*	\$543,157	\$540,648	- 0.5%	\$567,132	\$546,983	- 3.6%
Percent of Original List Price Received*	95.9%	96.6%	+ 0.7%	96.1%	96.3%	+ 0.2%
Days on Market Until Sale	73	76	+ 4.1%	83	72	- 13.3%
Inventory of Homes for Sale	440	450	+ 2.3%	--	--	--

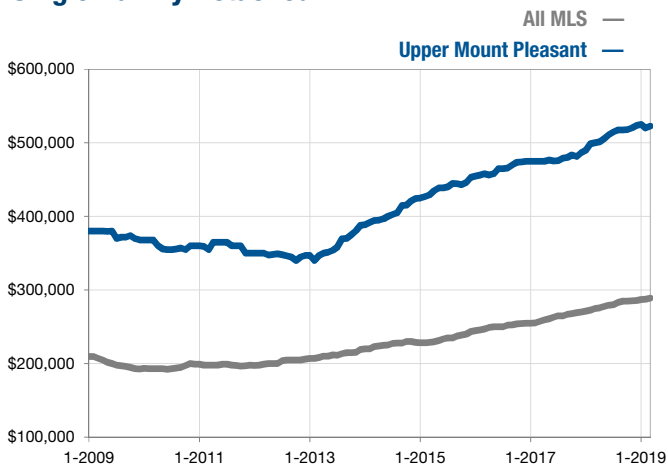
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	March			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
Key Metrics						
New Listings	48	60	+ 25.0%	120	142	+ 18.3%
Closed Sales	47	25	- 46.8%	80	71	- 11.3%
Median Sales Price*	\$319,360	\$322,000	+ 0.8%	\$321,905	\$311,670	- 3.2%
Average Sales Price*	\$304,983	\$296,477	- 2.8%	\$306,977	\$298,086	- 2.9%
Percent of Original List Price Received*	98.0%	97.9%	- 0.1%	98.0%	96.1%	- 1.9%
Days on Market Until Sale	57	49	- 14.0%	62	55	- 11.3%
Inventory of Homes for Sale	84	111	+ 32.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

