

# Local Market Update – April 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Greater North Charleston

Areas 31 & 32

Single-Family Detached	April			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
<b>Key Metrics</b>						
New Listings	138	<b>118</b>	- 14.5%	473	<b>472</b>	- 0.2%
Closed Sales	102	<b>101</b>	- 1.0%	315	<b>329</b>	+ 4.4%
Median Sales Price*	\$215,000	<b>\$197,000</b>	- 8.4%	\$200,000	<b>\$197,500</b>	- 1.3%
Average Sales Price*	\$218,503	<b>\$207,126</b>	- 5.2%	\$205,460	<b>\$205,341</b>	- 0.1%
Percent of Original List Price Received*	97.8%	<b>97.1%</b>	- 0.7%	96.6%	<b>96.1%</b>	- 0.5%
Days on Market Until Sale	40	<b>42</b>	+ 5.0%	42	<b>50</b>	+ 19.0%
Inventory of Homes for Sale	235	<b>185</b>	- 21.3%	--	--	--

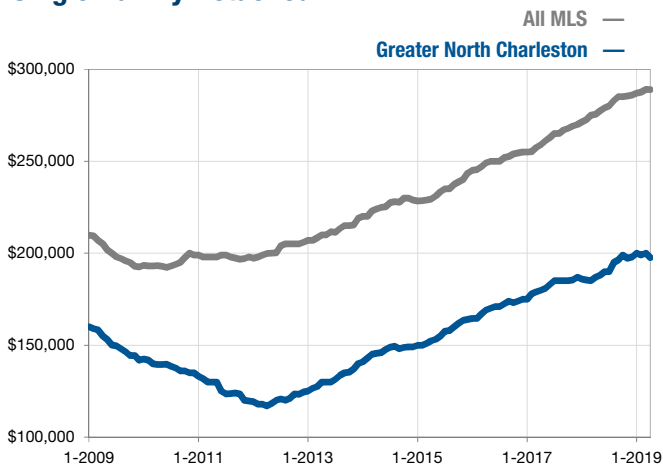
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	April			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
<b>Key Metrics</b>						
New Listings	32	<b>33</b>	+ 3.1%	122	<b>152</b>	+ 24.6%
Closed Sales	32	<b>21</b>	- 34.4%	72	<b>111</b>	+ 54.2%
Median Sales Price*	\$129,000	<b>\$133,000</b>	+ 3.1%	\$128,450	<b>\$149,900</b>	+ 16.7%
Average Sales Price*	\$135,977	<b>\$145,690</b>	+ 7.1%	\$144,121	<b>\$169,019</b>	+ 17.3%
Percent of Original List Price Received*	96.2%	<b>95.0%</b>	- 1.2%	96.9%	<b>96.4%</b>	- 0.5%
Days on Market Until Sale	15	<b>31</b>	+ 106.7%	26	<b>63</b>	+ 142.3%
Inventory of Homes for Sale	53	<b>62</b>	+ 17.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

