

# Local Market Update – April 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Johns Island

Area 23

### Single-Family Detached

Key Metrics	April			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	103	92	- 10.7%	359	348	- 3.1%
Closed Sales	52	58	+ 11.5%	230	203	- 11.7%
Median Sales Price*	\$310,183	<b>\$343,248</b>	+ 10.7%	\$311,345	<b>\$334,105</b>	+ 7.3%
Average Sales Price*	\$368,565	<b>\$405,701</b>	+ 10.1%	\$362,526	<b>\$386,640</b>	+ 6.7%
Percent of Original List Price Received*	97.5%	<b>96.8%</b>	- 0.7%	97.6%	<b>97.5%</b>	- 0.1%
Days on Market Until Sale	70	70	0.0%	59	64	+ 8.5%
Inventory of Homes for Sale	290	211	- 27.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

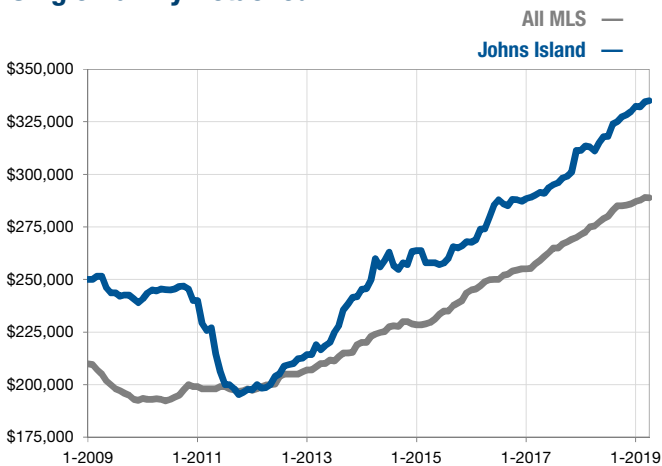
### Townhouse-Condo Attached

Key Metrics	April			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	11	12	+ 9.1%	37	38	+ 2.7%
Closed Sales	10	8	- 20.0%	28	21	- 25.0%
Median Sales Price*	\$181,000	<b>\$208,500</b>	+ 15.2%	\$227,000	<b>\$215,000</b>	- 5.3%
Average Sales Price*	\$191,025	<b>\$212,500</b>	+ 11.2%	\$218,541	<b>\$214,802</b>	- 1.7%
Percent of Original List Price Received*	93.7%	<b>97.9%</b>	+ 4.5%	96.6%	<b>97.0%</b>	+ 0.4%
Days on Market Until Sale	96	22	- 77.1%	55	29	- 47.3%
Inventory of Homes for Sale	9	16	+ 77.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price Rolling 12-Month Calculation

### Single-Family Detached



### Townhouse-Condo Attached

