

Local Market Update – April 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Upper Charleston Peninsula

Area 52

Single-Family Detached	April			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
Key Metrics						
New Listings	24	26	+ 8.3%	98	93	- 5.1%
Closed Sales	20	27	+ 35.0%	66	80	+ 21.2%
Median Sales Price*	\$602,000	\$442,000	- 26.6%	\$507,000	\$449,500	- 11.3%
Average Sales Price*	\$628,749	\$471,551	- 25.0%	\$503,379	\$475,517	- 5.5%
Percent of Original List Price Received*	96.1%	90.9%	- 5.4%	93.9%	90.6%	- 3.5%
Days on Market Until Sale	54	70	+ 29.6%	55	81	+ 47.3%
Inventory of Homes for Sale	66	58	- 12.1%	--	--	--

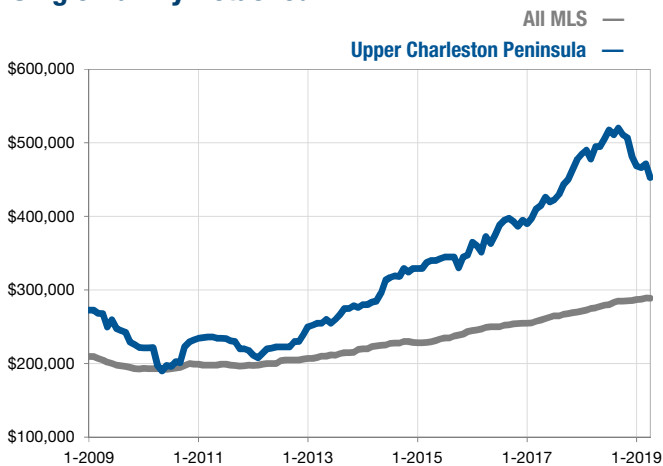
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	April			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
Key Metrics						
New Listings	0	2	--	20	10	- 50.0%
Closed Sales	0	2	--	9	5	- 44.4%
Median Sales Price*	\$0	\$322,925	--	\$497,999	\$268,350	- 46.1%
Average Sales Price*	\$0	\$322,925	--	\$533,394	\$307,670	- 42.3%
Percent of Original List Price Received*	0.0%	96.3%	--	100.5%	92.7%	- 7.8%
Days on Market Until Sale	0	13	--	56	70	+ 25.0%
Inventory of Homes for Sale	17	8	- 52.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

