

Local Market Update – April 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Upper Mount Pleasant

Area 41

Single-Family Detached	April			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
Key Metrics						
New Listings	147	159	+ 8.2%	547	599	+ 9.5%
Closed Sales	97	86	- 11.3%	293	277	- 5.5%
Median Sales Price*	\$520,000	\$559,277	+ 7.6%	\$509,500	\$512,500	+ 0.6%
Average Sales Price*	\$554,145	\$638,635	+ 15.2%	\$562,817	\$575,001	+ 2.2%
Percent of Original List Price Received*	97.8%	97.3%	- 0.5%	96.7%	96.6%	- 0.1%
Days on Market Until Sale	84	72	- 14.3%	83	72	- 13.3%
Inventory of Homes for Sale	447	441	- 1.3%	--	--	--

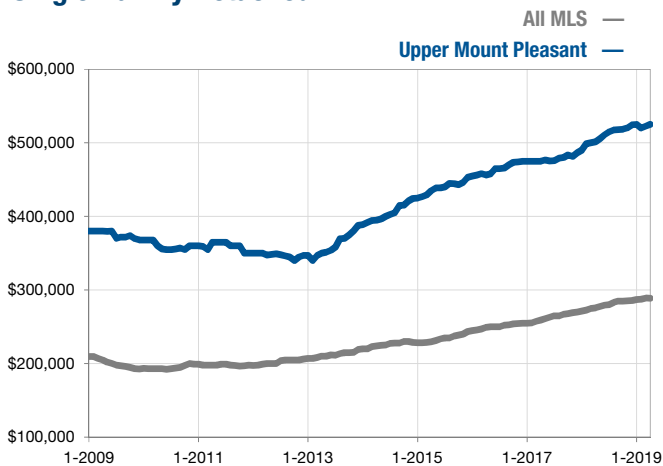
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	April			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
Key Metrics						
New Listings	47	41	- 12.8%	167	183	+ 9.6%
Closed Sales	35	32	- 8.6%	115	103	- 10.4%
Median Sales Price*	\$251,000	\$279,500	+ 11.4%	\$310,000	\$305,000	- 1.6%
Average Sales Price*	\$290,771	\$286,995	- 1.3%	\$302,045	\$294,640	- 2.5%
Percent of Original List Price Received*	97.7%	97.2%	- 0.5%	97.9%	96.5%	- 1.4%
Days on Market Until Sale	49	36	- 26.5%	58	49	- 15.5%
Inventory of Homes for Sale	94	117	+ 24.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

