

Local Market Update – April 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



West Ashley Area

Areas 11 & 12

Single-Family Detached

Key Metrics	April			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	191	167	- 12.6%	652	641	- 1.7%
Closed Sales	138	115	- 16.7%	433	392	- 9.5%
Median Sales Price*	\$316,750	\$325,000	+ 2.6%	\$311,340	\$312,365	+ 0.3%
Average Sales Price*	\$337,810	\$337,962	+ 0.0%	\$337,819	\$342,940	+ 1.5%
Percent of Original List Price Received*	96.0%	96.4%	+ 0.4%	96.6%	95.5%	- 1.1%
Days on Market Until Sale	44	51	+ 15.9%	44	53	+ 20.5%
Inventory of Homes for Sale	321	320	- 0.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

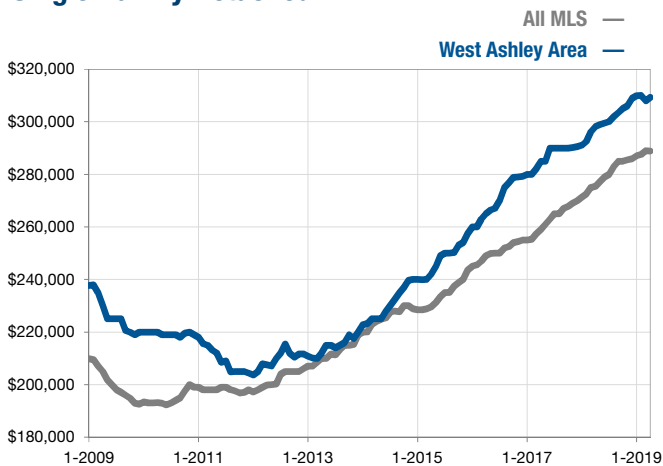
Townhouse-Condo Attached

Key Metrics	April			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	46	69	+ 50.0%	174	229	+ 31.6%
Closed Sales	43	35	- 18.6%	139	134	- 3.6%
Median Sales Price*	\$198,900	\$202,000	+ 1.6%	\$185,000	\$221,500	+ 19.7%
Average Sales Price*	\$199,756	\$198,970	- 0.4%	\$185,347	\$211,945	+ 14.4%
Percent of Original List Price Received*	98.1%	97.7%	- 0.4%	97.7%	97.0%	- 0.7%
Days on Market Until Sale	41	44	+ 7.3%	41	46	+ 12.2%
Inventory of Homes for Sale	70	113	+ 61.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

