

# Local Market Update – May 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Johns Island

Area 23

### Single-Family Detached

Key Metrics	May			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	126	99	- 21.4%	485	448	- 7.6%
Closed Sales	84	84	0.0%	314	287	- 8.6%
Median Sales Price*	\$326,950	<b>\$350,205</b>	+ 7.1%	\$317,956	<b>\$335,000</b>	+ 5.4%
Average Sales Price*	\$352,378	<b>\$400,117</b>	+ 13.5%	\$359,811	<b>\$390,584</b>	+ 8.6%
Percent of Original List Price Received*	98.2%	<b>98.9%</b>	+ 0.7%	97.8%	<b>97.9%</b>	+ 0.1%
Days on Market Until Sale	56	<b>33</b>	- 41.1%	58	<b>55</b>	- 5.2%
Inventory of Homes for Sale	284	<b>222</b>	- 21.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

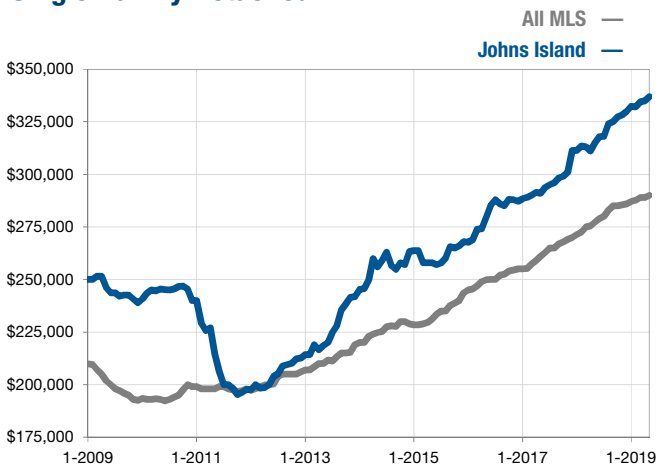
### Townhouse-Condo Attached

Key Metrics	May			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	12	8	- 33.3%	49	46	- 6.1%
Closed Sales	11	9	- 18.2%	39	30	- 23.1%
Median Sales Price*	\$215,000	<b>\$195,000</b>	- 9.3%	\$225,000	<b>\$198,750</b>	- 11.7%
Average Sales Price*	\$200,255	<b>\$194,667</b>	- 2.8%	\$213,383	<b>\$208,761</b>	- 2.2%
Percent of Original List Price Received*	98.7%	<b>98.3%</b>	- 0.4%	97.2%	<b>97.4%</b>	+ 0.2%
Days on Market Until Sale	18	<b>18</b>	0.0%	44	<b>26</b>	- 40.9%
Inventory of Homes for Sale	14	<b>16</b>	+ 14.3%	--	--	--

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### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

