

Local Market Update – June 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Johns Island

Area 23

Single-Family Detached

Key Metrics	June			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	80	94	+ 17.5%	565	544	- 3.7%
Closed Sales	76	91	+ 19.7%	390	378	- 3.1%
Median Sales Price*	\$329,230	\$365,000	+ 10.9%	\$320,500	\$341,045	+ 6.4%
Average Sales Price*	\$450,530	\$397,582	- 11.8%	\$377,490	\$392,269	+ 3.9%
Percent of Original List Price Received*	97.3%	97.4%	+ 0.1%	97.7%	97.8%	+ 0.1%
Days on Market Until Sale	71	56	- 21.1%	60	55	- 8.3%
Inventory of Homes for Sale	279	221	- 20.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

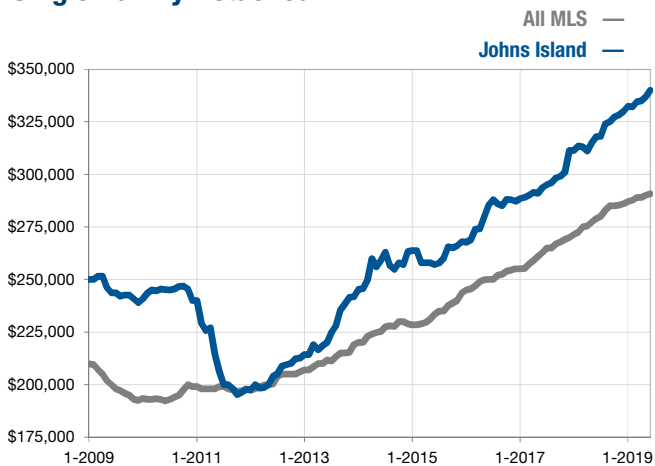
Townhouse-Condo Attached

Key Metrics	June			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	7	7	0.0%	56	53	- 5.4%
Closed Sales	10	5	- 50.0%	49	35	- 28.6%
Median Sales Price*	\$223,500	\$229,500	+ 2.7%	\$225,000	\$205,000	- 8.9%
Average Sales Price*	\$201,587	\$233,213	+ 15.7%	\$210,976	\$212,255	+ 0.6%
Percent of Original List Price Received*	97.5%	96.7%	- 0.8%	97.3%	97.3%	0.0%
Days on Market Until Sale	22	7	- 68.2%	40	23	- 42.5%
Inventory of Homes for Sale	17	19	+ 11.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

