

# Local Market Update – June 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## West Ashley Area

Areas 11 & 12

### Single-Family Detached

Key Metrics	June			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	192	160	- 16.7%	1,026	992	- 3.3%
Closed Sales	156	120	- 23.1%	754	652	- 13.5%
Median Sales Price*	\$309,400	<b>\$331,429</b>	+ 7.1%	\$310,000	<b>\$317,000</b>	+ 2.3%
Average Sales Price*	\$375,836	<b>\$352,494</b>	- 6.2%	\$349,616	<b>\$346,639</b>	- 0.9%
Percent of Original List Price Received*	96.1%	<b>95.3%</b>	- 0.8%	96.8%	<b>95.5%</b>	- 1.3%
Days on Market Until Sale	33	45	+ 36.4%	39	49	+ 25.6%
Inventory of Homes for Sale	340	344	+ 1.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

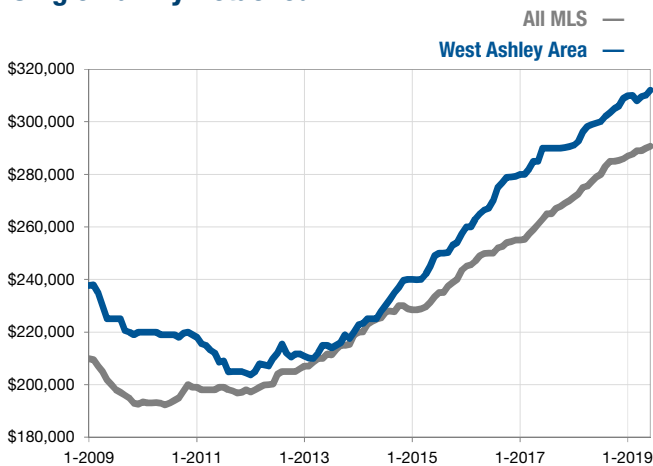
### Townhouse-Condo Attached

Key Metrics	June			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	65	54	- 16.9%	285	332	+ 16.5%
Closed Sales	50	40	- 20.0%	231	234	+ 1.3%
Median Sales Price*	\$185,000	<b>\$206,250</b>	+ 11.5%	\$185,000	<b>\$209,500</b>	+ 13.2%
Average Sales Price*	\$179,940	<b>\$209,239</b>	+ 16.3%	\$185,494	<b>\$208,912</b>	+ 12.6%
Percent of Original List Price Received*	98.4%	<b>97.4%</b>	- 1.0%	97.8%	<b>97.3%</b>	- 0.5%
Days on Market Until Sale	27	41	+ 51.9%	36	44	+ 22.2%
Inventory of Homes for Sale	72	99	+ 37.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price Rolling 12-Month Calculation

### Single-Family Detached



### Townhouse-Condo Attached

