

Local Market Update – July 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Greater North Charleston

Areas 31 & 32

Single-Family Detached	July			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
Key Metrics						
New Listings	103	114	+ 10.7%	836	826	- 1.2%
Closed Sales	113	111	- 1.8%	622	637	+ 2.4%
Median Sales Price*	\$198,000	\$205,000	+ 3.5%	\$200,000	\$199,700	- 0.1%
Average Sales Price*	\$202,813	\$206,086	+ 1.6%	\$206,621	\$205,652	- 0.5%
Percent of Original List Price Received*	97.3%	97.2%	- 0.1%	96.9%	96.5%	- 0.4%
Days on Market Until Sale	35	38	+ 8.6%	35	46	+ 31.4%
Inventory of Homes for Sale	253	170	- 32.8%	--	--	--

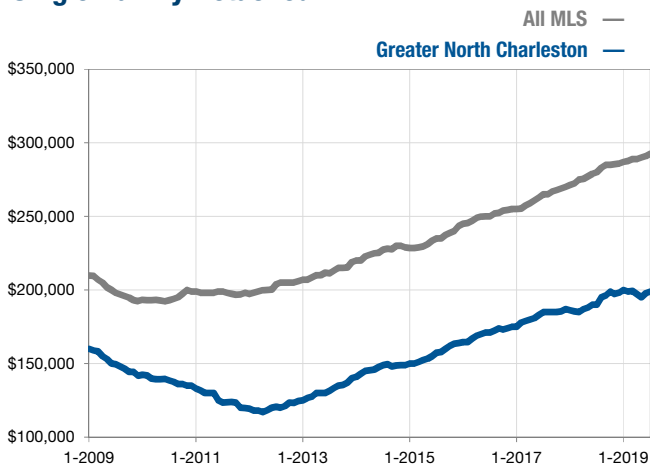
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	July			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
Key Metrics						
New Listings	46	35	- 23.9%	238	287	+ 20.6%
Closed Sales	29	43	+ 48.3%	154	226	+ 46.8%
Median Sales Price*	\$134,000	\$160,000	+ 19.4%	\$128,750	\$151,000	+ 17.3%
Average Sales Price*	\$133,163	\$160,552	+ 20.6%	\$138,022	\$165,182	+ 19.7%
Percent of Original List Price Received*	98.2%	98.3%	+ 0.1%	97.3%	97.1%	- 0.2%
Days on Market Until Sale	16	31	+ 93.8%	23	51	+ 121.7%
Inventory of Homes for Sale	69	76	+ 10.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

