

# Local Market Update – July 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Upper Mount Pleasant

Area 41

Single-Family Detached	July			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
<b>Key Metrics</b>						
New Listings	124	<b>124</b>	0.0%	967	<b>1,033</b>	+ 6.8%
Closed Sales	101	<b>125</b>	+ 23.8%	596	<b>669</b>	+ 12.2%
Median Sales Price*	\$532,500	<b>\$507,465</b>	- 4.7%	\$520,000	<b>\$509,980</b>	- 1.9%
Average Sales Price*	\$588,320	<b>\$551,731</b>	- 6.2%	\$567,665	<b>\$563,532</b>	- 0.7%
Percent of Original List Price Received*	96.7%	<b>96.5%</b>	- 0.2%	96.6%	<b>96.6%</b>	0.0%
Days on Market Until Sale	66	<b>72</b>	+ 9.1%	76	<b>69</b>	- 9.2%
Inventory of Homes for Sale	439	<b>369</b>	- 15.9%	--	--	--

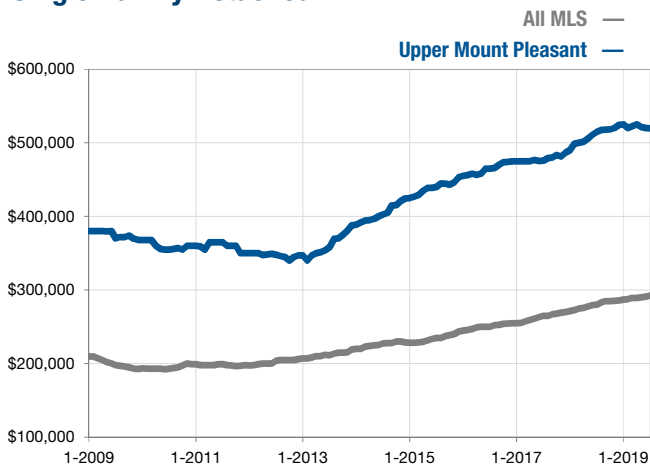
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	July			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
<b>Key Metrics</b>						
New Listings	41	<b>38</b>	- 7.3%	298	<b>299</b>	+ 0.3%
Closed Sales	34	<b>32</b>	- 5.9%	206	<b>201</b>	- 2.4%
Median Sales Price*	\$256,500	<b>\$318,500</b>	+ 24.2%	\$277,500	<b>\$307,500</b>	+ 10.8%
Average Sales Price*	\$268,997	<b>\$310,836</b>	+ 15.6%	\$288,737	<b>\$295,622</b>	+ 2.4%
Percent of Original List Price Received*	95.5%	<b>96.3%</b>	+ 0.8%	97.4%	<b>96.5%</b>	- 0.9%
Days on Market Until Sale	47	<b>58</b>	+ 23.4%	50	<b>58</b>	+ 16.0%
Inventory of Homes for Sale	88	<b>103</b>	+ 17.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

