

Local Market Update – August 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Greater North Charleston

Areas 31 & 32

Single-Family Detached	August			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
Key Metrics						
New Listings	119	132	+ 10.9%	955	958	+ 0.3%
Closed Sales	114	96	- 15.8%	736	734	- 0.3%
Median Sales Price*	\$201,682	\$207,000	+ 2.6%	\$200,000	\$200,000	0.0%
Average Sales Price*	\$209,643	\$229,577	+ 9.5%	\$207,090	\$208,874	+ 0.9%
Percent of Original List Price Received*	97.0%	95.8%	- 1.2%	96.9%	96.4%	- 0.5%
Days on Market Until Sale	28	36	+ 28.6%	34	45	+ 32.4%
Inventory of Homes for Sale	257	168	- 34.6%	--	--	--

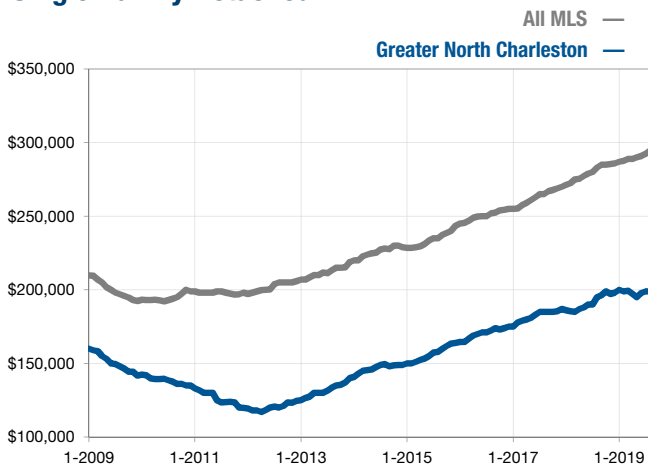
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	August			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
Key Metrics						
New Listings	41	33	- 19.5%	279	320	+ 14.7%
Closed Sales	35	27	- 22.9%	189	253	+ 33.9%
Median Sales Price*	\$130,000	\$163,000	+ 25.4%	\$129,000	\$154,000	+ 19.4%
Average Sales Price*	\$133,846	\$175,712	+ 31.3%	\$137,248	\$166,306	+ 21.2%
Percent of Original List Price Received*	97.4%	97.3%	- 0.1%	97.3%	97.1%	- 0.2%
Days on Market Until Sale	24	39	+ 62.5%	24	50	+ 108.3%
Inventory of Homes for Sale	81	69	- 14.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

