

Local Market Update – August 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Upper Mount Pleasant

Area 41

Single-Family Detached	August			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
Key Metrics						
New Listings	132	117	- 11.4%	1,099	1,150	+ 4.6%
Closed Sales	98	123	+ 25.5%	694	793	+ 14.3%
Median Sales Price*	\$528,000	\$538,357	+ 2.0%	\$520,020	\$514,040	- 1.1%
Average Sales Price*	\$611,542	\$606,913	- 0.8%	\$573,870	\$570,210	- 0.6%
Percent of Original List Price Received*	96.2%	96.1%	- 0.1%	96.5%	96.5%	0.0%
Days on Market Until Sale	77	80	+ 3.9%	76	71	- 6.6%
Inventory of Homes for Sale	425	322	- 24.2%	--	--	--

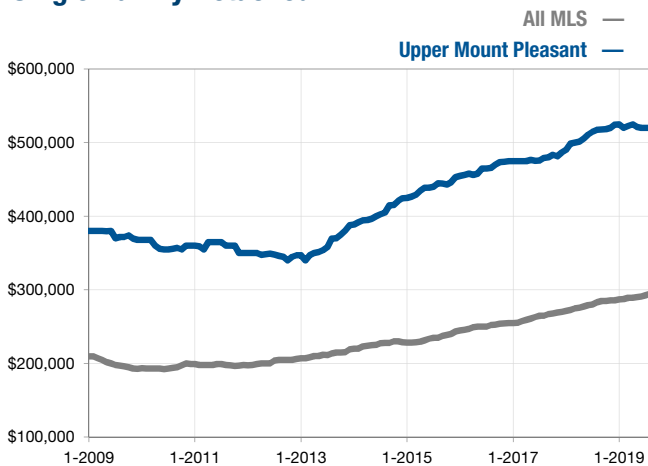
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	August			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
Key Metrics						
New Listings	48	36	- 25.0%	346	335	- 3.2%
Closed Sales	34	42	+ 23.5%	240	243	+ 1.3%
Median Sales Price*	\$302,300	\$312,450	+ 3.4%	\$281,250	\$308,000	+ 9.5%
Average Sales Price*	\$299,076	\$300,759	+ 0.6%	\$290,201	\$296,510	+ 2.2%
Percent of Original List Price Received*	97.1%	96.1%	- 1.0%	97.3%	96.4%	- 0.9%
Days on Market Until Sale	46	75	+ 63.0%	49	61	+ 24.5%
Inventory of Homes for Sale	100	99	- 1.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

