

# Local Market Update – September 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Goose Creek / Monck's Corner

Areas 72, 73 & 74

Single-Family Detached	September			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
<b>Key Metrics</b>						
New Listings	206	<b>293</b>	+ 42.2%	2,800	<b>3,030</b>	+ 8.2%
Closed Sales	234	<b>223</b>	- 4.7%	2,261	<b>2,350</b>	+ 3.9%
Median Sales Price*	\$254,415	<b>\$263,000</b>	+ 3.4%	\$240,000	<b>\$255,000</b>	+ 6.3%
Average Sales Price*	\$265,771	<b>\$269,711</b>	+ 1.5%	\$249,079	<b>\$262,170</b>	+ 5.3%
Percent of Original List Price Received*	98.7%	<b>97.8%</b>	- 0.9%	98.7%	<b>98.2%</b>	- 0.5%
Days on Market Until Sale	34	<b>40</b>	+ 17.6%	37	<b>39</b>	+ 5.4%
Inventory of Homes for Sale	622	<b>623</b>	+ 0.2%	--	--	--

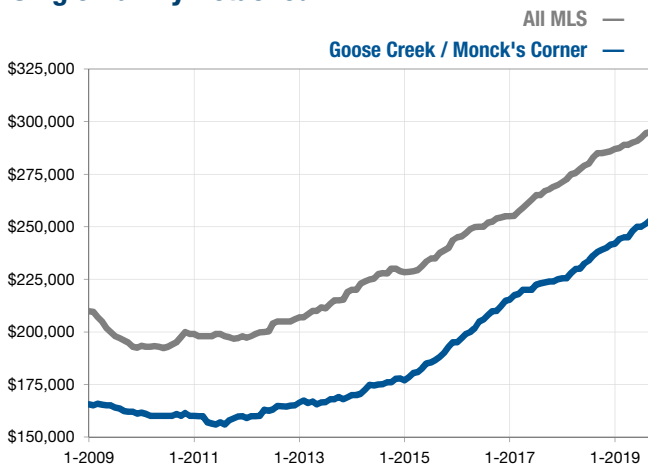
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	September			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
<b>Key Metrics</b>						
New Listings	20	<b>26</b>	+ 30.0%	287	<b>362</b>	+ 26.1%
Closed Sales	21	<b>29</b>	+ 38.1%	272	<b>282</b>	+ 3.7%
Median Sales Price*	\$147,000	<b>\$167,000</b>	+ 13.6%	\$151,513	<b>\$163,263</b>	+ 7.8%
Average Sales Price*	\$144,522	<b>\$175,906</b>	+ 21.7%	\$153,475	<b>\$161,022</b>	+ 4.9%
Percent of Original List Price Received*	98.9%	<b>98.6%</b>	- 0.3%	99.4%	<b>98.5%</b>	- 0.9%
Days on Market Until Sale	26	<b>29</b>	+ 11.5%	42	<b>34</b>	- 19.0%
Inventory of Homes for Sale	47	<b>68</b>	+ 44.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

