

# Local Market Update – September 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Greater North Charleston

Areas 31 & 32

Single-Family Detached	September			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
<b>Key Metrics</b>						
New Listings	81	<b>85</b>	+ 4.9%	1,036	<b>1,042</b>	+ 0.6%
Closed Sales	74	<b>91</b>	+ 23.0%	810	<b>825</b>	+ 1.9%
Median Sales Price*	\$206,500	<b>\$200,000</b>	- 3.1%	\$200,000	<b>\$200,000</b>	0.0%
Average Sales Price*	\$197,587	<b>\$214,713</b>	+ 8.7%	\$206,220	<b>\$209,518</b>	+ 1.6%
Percent of Original List Price Received*	97.3%	<b>96.9%</b>	- 0.4%	97.0%	<b>96.5%</b>	- 0.5%
Days on Market Until Sale	25	<b>34</b>	+ 36.0%	33	<b>44</b>	+ 33.3%
Inventory of Homes for Sale	256	<b>171</b>	- 33.2%	--	--	--

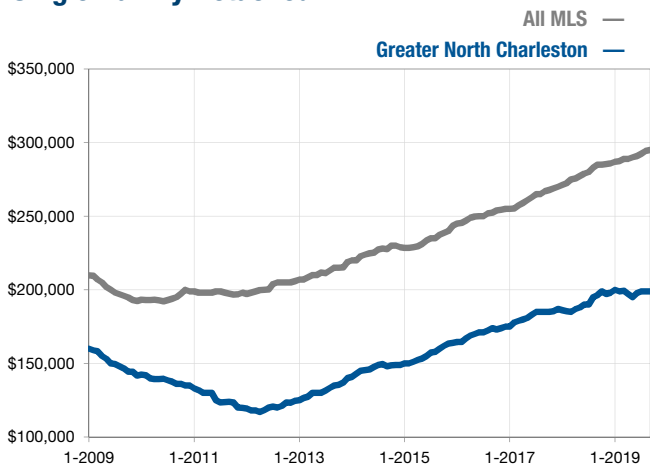
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	September			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
<b>Key Metrics</b>						
New Listings	28	<b>28</b>	0.0%	307	<b>349</b>	+ 13.7%
Closed Sales	22	<b>28</b>	+ 27.3%	211	<b>285</b>	+ 35.1%
Median Sales Price*	\$145,000	<b>\$192,945</b>	+ 33.1%	\$129,000	<b>\$157,500</b>	+ 22.1%
Average Sales Price*	\$149,184	<b>\$184,524</b>	+ 23.7%	\$138,493	<b>\$168,402</b>	+ 21.6%
Percent of Original List Price Received*	98.1%	<b>98.7%</b>	+ 0.6%	97.4%	<b>97.2%</b>	- 0.2%
Days on Market Until Sale	13	<b>31</b>	+ 138.5%	22	<b>47</b>	+ 113.6%
Inventory of Homes for Sale	89	<b>82</b>	- 7.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

