

# Local Market Update – September 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Johns Island

Area 23

### Single-Family Detached

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	71	95	+ 33.8%	806	807	+ 0.1%
Closed Sales	66	54	- 18.2%	592	563	- 4.9%
Median Sales Price*	\$320,635	<b>\$326,440</b>	+ 1.8%	\$325,000	<b>\$339,665</b>	+ 4.5%
Average Sales Price*	\$357,391	<b>\$351,325</b>	- 1.7%	\$375,762	<b>\$382,469</b>	+ 1.8%
Percent of Original List Price Received*	97.5%	<b>97.0%</b>	- 0.5%	97.6%	<b>97.5%</b>	- 0.1%
Days on Market Until Sale	34	37	+ 8.8%	54	51	- 5.6%
Inventory of Homes for Sale	269	238	- 11.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

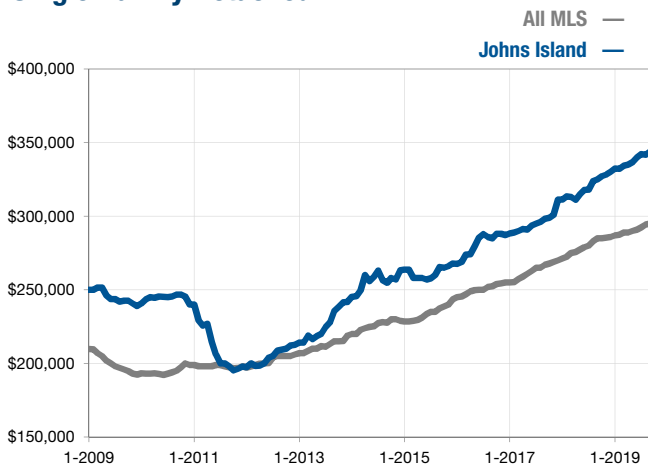
### Townhouse-Condo Attached

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	8	9	+ 12.5%	73	80	+ 9.6%
Closed Sales	9	5	- 44.4%	66	52	- 21.2%
Median Sales Price*	\$161,000	<b>\$239,000</b>	+ 48.4%	\$212,250	<b>\$218,250</b>	+ 2.8%
Average Sales Price*	\$170,300	<b>\$226,400</b>	+ 32.9%	\$202,696	<b>\$215,081</b>	+ 6.1%
Percent of Original List Price Received*	93.2%	<b>95.3%</b>	+ 2.3%	96.7%	<b>97.0%</b>	+ 0.3%
Days on Market Until Sale	49	30	- 38.8%	39	25	- 35.9%
Inventory of Homes for Sale	11	24	+ 118.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price Rolling 12-Month Calculation

### Single-Family Detached



### Townhouse-Condo Attached

