

# Local Market Update – September 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Upper Mount Pleasant

Area 41

Single-Family Detached	September			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
<b>Key Metrics</b>						
New Listings	119	<b>104</b>	- 12.6%	1,219	<b>1,256</b>	+ 3.0%
Closed Sales	72	<b>85</b>	+ 18.1%	766	<b>879</b>	+ 14.8%
Median Sales Price*	\$512,000	<b>\$503,415</b>	- 1.7%	\$520,000	<b>\$513,000</b>	- 1.3%
Average Sales Price*	\$542,458	<b>\$556,077</b>	+ 2.5%	\$570,913	<b>\$568,775</b>	- 0.4%
Percent of Original List Price Received*	95.6%	<b>96.1%</b>	+ 0.5%	96.4%	<b>96.5%</b>	+ 0.1%
Days on Market Until Sale	73	<b>88</b>	+ 20.5%	75	<b>72</b>	- 4.0%
Inventory of Homes for Sale	437	<b>336</b>	- 23.1%	--	--	--

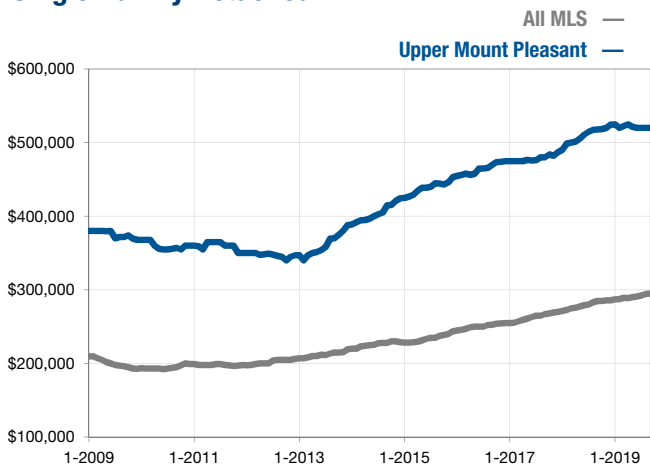
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	September			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
<b>Key Metrics</b>						
New Listings	42	<b>26</b>	- 38.1%	388	<b>361</b>	- 7.0%
Closed Sales	39	<b>23</b>	- 41.0%	279	<b>266</b>	- 4.7%
Median Sales Price*	\$345,287	<b>\$280,000</b>	- 18.9%	\$309,500	<b>\$305,000</b>	- 1.5%
Average Sales Price*	\$339,077	<b>\$281,752</b>	- 16.9%	\$297,033	<b>\$295,234</b>	- 0.6%
Percent of Original List Price Received*	98.3%	<b>94.6%</b>	- 3.8%	97.5%	<b>96.3%</b>	- 1.2%
Days on Market Until Sale	49	<b>65</b>	+ 32.7%	49	<b>61</b>	+ 24.5%
Inventory of Homes for Sale	112	<b>85</b>	- 24.1%	--	--	--

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### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

