

Local Market Update – September 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



West Ashley Area

Areas 11 & 12

Single-Family Detached	September			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
Key Metrics						
New Listings	108	109	+ 0.9%	1,410	1,442	+ 2.3%
Closed Sales	79	98	+ 24.1%	1,081	1,005	- 7.0%
Median Sales Price*	\$300,300	\$324,944	+ 8.2%	\$310,000	\$317,000	+ 2.3%
Average Sales Price*	\$338,822	\$320,305	- 5.5%	\$347,702	\$342,486	- 1.5%
Percent of Original List Price Received*	95.5%	96.0%	+ 0.5%	96.7%	95.6%	- 1.1%
Days on Market Until Sale	34	34	0.0%	37	47	+ 27.0%
Inventory of Homes for Sale	362	354	- 2.2%	--	--	--

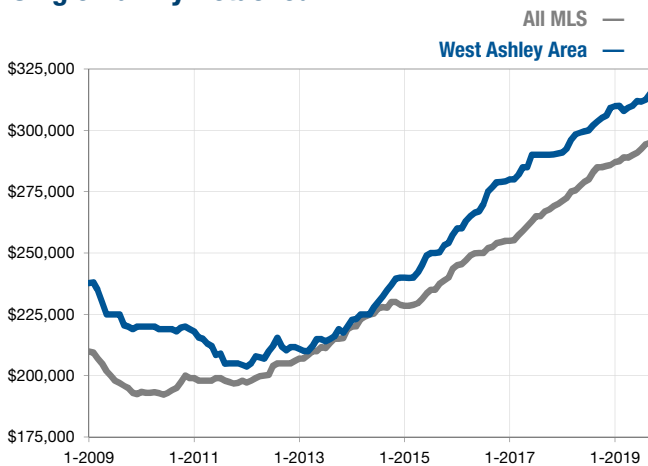
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	September			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
Key Metrics						
New Listings	47	45	- 4.3%	425	499	+ 17.4%
Closed Sales	36	29	- 19.4%	354	384	+ 8.5%
Median Sales Price*	\$184,938	\$209,000	+ 13.0%	\$182,375	\$210,000	+ 15.1%
Average Sales Price*	\$180,039	\$214,269	+ 19.0%	\$183,893	\$210,820	+ 14.6%
Percent of Original List Price Received*	97.0%	95.8%	- 1.2%	97.5%	97.2%	- 0.3%
Days on Market Until Sale	27	49	+ 81.5%	37	43	+ 16.2%
Inventory of Homes for Sale	99	116	+ 17.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

