

Local Market Update – October 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Greater North Charleston

Areas 31 & 32

Single-Family Detached	October			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
Key Metrics						
New Listings	99	101	+ 2.0%	1,135	1,144	+ 0.8%
Closed Sales	72	88	+ 22.2%	882	913	+ 3.5%
Median Sales Price*	\$202,250	\$201,000	- 0.6%	\$200,000	\$200,000	0.0%
Average Sales Price*	\$193,334	\$206,674	+ 6.9%	\$205,167	\$209,228	+ 2.0%
Percent of Original List Price Received*	94.6%	94.2%	- 0.4%	96.8%	96.2%	- 0.6%
Days on Market Until Sale	39	52	+ 33.3%	34	44	+ 29.4%
Inventory of Homes for Sale	267	149	- 44.2%	--	--	--

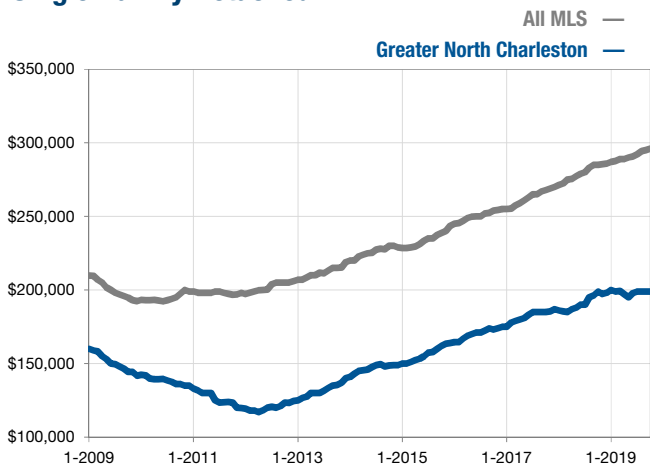
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	October			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
Key Metrics						
New Listings	30	45	+ 50.0%	337	394	+ 16.9%
Closed Sales	15	30	+ 100.0%	226	315	+ 39.4%
Median Sales Price*	\$125,000	\$206,685	+ 65.3%	\$128,500	\$160,000	+ 24.5%
Average Sales Price*	\$121,060	\$170,933	+ 41.2%	\$137,336	\$168,643	+ 22.8%
Percent of Original List Price Received*	97.8%	97.0%	- 0.8%	97.5%	97.2%	- 0.3%
Days on Market Until Sale	43	50	+ 16.3%	24	48	+ 100.0%
Inventory of Homes for Sale	87	90	+ 3.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

