

Local Market Update – November 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Greater North Charleston

Areas 31 & 32

Single-Family Detached

Key Metrics	November			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	78	87	+ 11.5%	1,213	1,231	+ 1.5%
Closed Sales	73	94	+ 28.8%	955	1,007	+ 5.4%
Median Sales Price*	\$175,000	\$202,500	+ 15.7%	\$197,750	\$200,000	+ 1.1%
Average Sales Price*	\$179,443	\$211,951	+ 18.1%	\$203,199	\$209,482	+ 3.1%
Percent of Original List Price Received*	93.7%	96.5%	+ 3.0%	96.5%	96.3%	- 0.2%
Days on Market Until Sale	30	36	+ 20.0%	33	44	+ 33.3%
Inventory of Homes for Sale	262	143	- 45.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

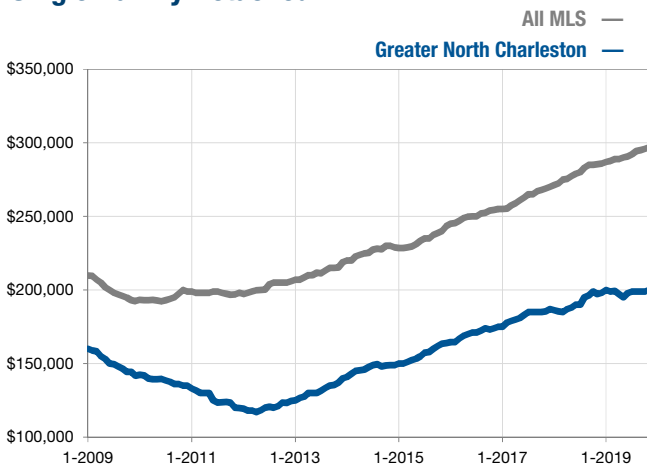
Townhouse-Condo Attached

Key Metrics	November			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	38	22	- 42.1%	375	417	+ 11.2%
Closed Sales	29	27	- 6.9%	255	342	+ 34.1%
Median Sales Price*	\$135,500	\$195,000	+ 43.9%	\$129,000	\$160,000	+ 24.0%
Average Sales Price*	\$139,928	\$179,285	+ 28.1%	\$137,631	\$169,483	+ 23.1%
Percent of Original List Price Received*	95.8%	97.4%	+ 1.7%	97.3%	97.2%	- 0.1%
Days on Market Until Sale	38	27	- 28.9%	25	46	+ 84.0%
Inventory of Homes for Sale	97	77	- 20.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

