

# Local Market Update – November 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Johns Island

Area 23

### Single-Family Detached

Key Metrics	November			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	71	61	- 14.1%	966	951	- 1.6%
Closed Sales	64	43	- 32.8%	717	660	- 7.9%
Median Sales Price*	\$355,333	<b>\$362,000</b>	+ 1.9%	\$327,500	<b>\$341,248</b>	+ 4.2%
Average Sales Price*	\$402,634	<b>\$404,310</b>	+ 0.4%	\$381,312	<b>\$386,911</b>	+ 1.5%
Percent of Original List Price Received*	97.4%	<b>96.8%</b>	- 0.6%	97.4%	<b>97.5%</b>	+ 0.1%
Days on Market Until Sale	47	35	- 25.5%	53	48	- 9.4%
Inventory of Homes for Sale	269	205	- 23.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

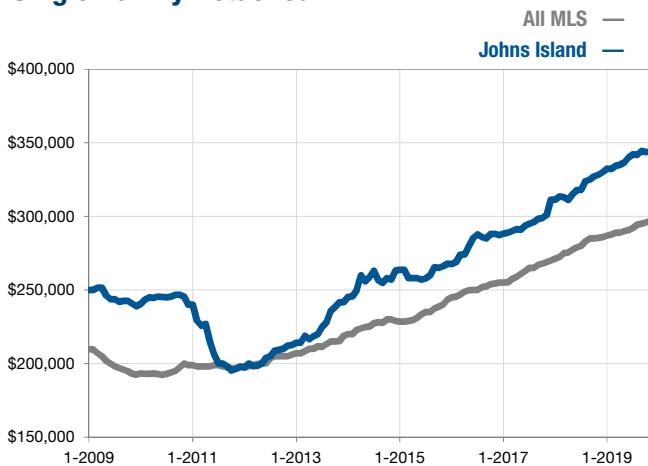
### Townhouse-Condo Attached

Key Metrics	November			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	4	5	+ 25.0%	85	97	+ 14.1%
Closed Sales	5	6	+ 20.0%	79	65	- 17.7%
Median Sales Price*	\$208,000	<b>\$213,000</b>	+ 2.4%	\$203,000	<b>\$224,000</b>	+ 10.3%
Average Sales Price*	\$244,478	<b>\$228,167</b>	- 6.7%	\$202,203	<b>\$217,788</b>	+ 7.7%
Percent of Original List Price Received*	100.5%	<b>98.4%</b>	- 2.1%	96.6%	<b>97.0%</b>	+ 0.4%
Days on Market Until Sale	21	24	+ 14.3%	41	28	- 31.7%
Inventory of Homes for Sale	11	24	+ 118.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

