

# Local Market Update – November 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Upper Mount Pleasant

Area 41

Single-Family Detached	November			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
<b>Key Metrics</b>						
New Listings	77	<b>96</b>	+ 24.7%	1,423	<b>1,475</b>	+ 3.7%
Closed Sales	65	<b>88</b>	+ 35.4%	892	<b>1,062</b>	+ 19.1%
Median Sales Price*	\$517,500	<b>\$497,705</b>	- 3.8%	\$520,000	<b>\$513,665</b>	- 1.2%
Average Sales Price*	\$566,898	<b>\$540,281</b>	- 4.7%	\$573,114	<b>\$567,592</b>	- 1.0%
Percent of Original List Price Received*	95.1%	<b>96.7%</b>	+ 1.7%	96.3%	<b>96.5%</b>	+ 0.2%
Days on Market Until Sale	74	<b>72</b>	- 2.7%	74	<b>72</b>	- 2.7%
Inventory of Homes for Sale	442	<b>301</b>	- 31.9%	--	--	--

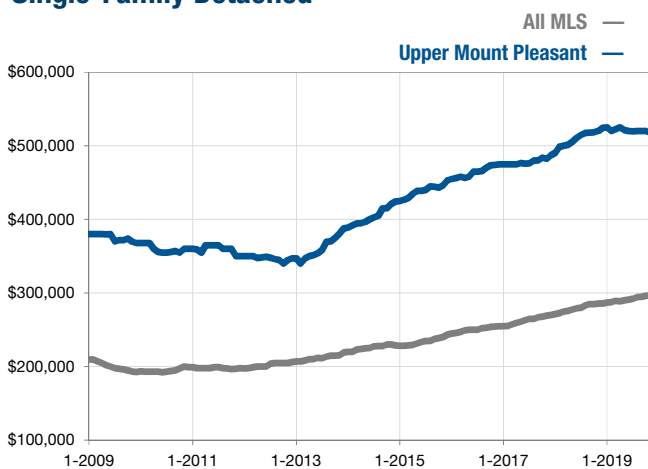
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	November			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
<b>Key Metrics</b>						
New Listings	27	<b>22</b>	- 18.5%	455	<b>412</b>	- 9.5%
Closed Sales	26	<b>19</b>	- 26.9%	331	<b>306</b>	- 7.6%
Median Sales Price*	\$368,428	<b>\$300,000</b>	- 18.6%	\$317,630	<b>\$304,700</b>	- 4.1%
Average Sales Price*	\$324,341	<b>\$293,640</b>	- 9.5%	\$300,731	<b>\$292,683</b>	- 2.7%
Percent of Original List Price Received*	95.7%	<b>96.7%</b>	+ 1.0%	97.4%	<b>96.3%</b>	- 1.1%
Days on Market Until Sale	63	<b>81</b>	+ 28.6%	49	<b>64</b>	+ 30.6%
Inventory of Homes for Sale	104	<b>84</b>	- 19.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

