

Local Market Update – December 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Greater North Charleston

Areas 31 & 32

Single-Family Detached	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
Key Metrics						
New Listings	54	60	+ 11.1%	1,267	1,291	+ 1.9%
Closed Sales	87	96	+ 10.3%	1,042	1,104	+ 6.0%
Median Sales Price*	\$198,000	\$210,000	+ 6.1%	\$198,000	\$200,000	+ 1.0%
Average Sales Price*	\$206,182	\$206,915	+ 0.4%	\$203,448	\$209,237	+ 2.8%
Percent of Original List Price Received*	95.9%	95.7%	- 0.2%	96.5%	96.2%	- 0.3%
Days on Market Until Sale	29	46	+ 58.6%	33	44	+ 33.3%
Inventory of Homes for Sale	229	133	- 41.9%	--	--	--

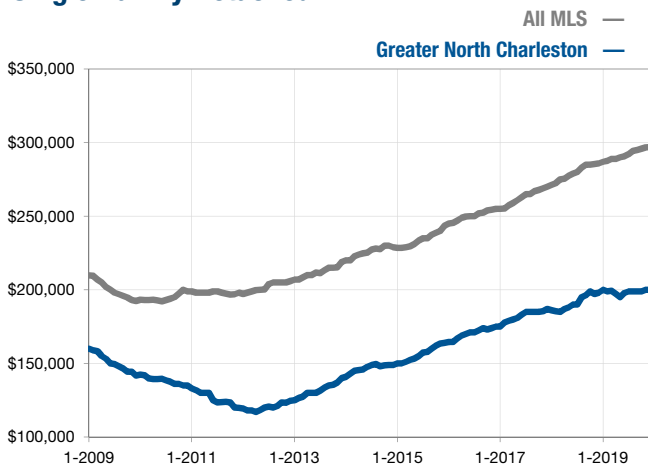
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
Key Metrics						
New Listings	14	20	+ 42.9%	389	440	+ 13.1%
Closed Sales	23	31	+ 34.8%	278	373	+ 34.2%
Median Sales Price*	\$128,000	\$205,850	+ 60.8%	\$128,750	\$163,000	+ 26.6%
Average Sales Price*	\$141,583	\$179,891	+ 27.1%	\$137,958	\$170,348	+ 23.5%
Percent of Original List Price Received*	96.2%	98.7%	+ 2.6%	97.2%	97.3%	+ 0.1%
Days on Market Until Sale	67	74	+ 10.4%	29	48	+ 65.5%
Inventory of Homes for Sale	81	65	- 19.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

