

# Local Market Update – December 2019

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Johns Island

Area 23

### Single-Family Detached

Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	62	59	- 4.8%	1,028	1,009	- 1.8%
Closed Sales	56	75	+ 33.9%	773	735	- 4.9%
Median Sales Price*	\$353,895	<b>\$382,054</b>	+ 8.0%	\$330,000	<b>\$344,000</b>	+ 4.2%
Average Sales Price*	\$554,842	<b>\$466,563</b>	- 15.9%	\$393,884	<b>\$395,039</b>	+ 0.3%
Percent of Original List Price Received*	98.4%	<b>96.8%</b>	- 1.6%	97.5%	<b>97.5%</b>	0.0%
Days on Market Until Sale	56	56	0.0%	53	49	- 7.5%
Inventory of Homes for Sale	251	205	- 18.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

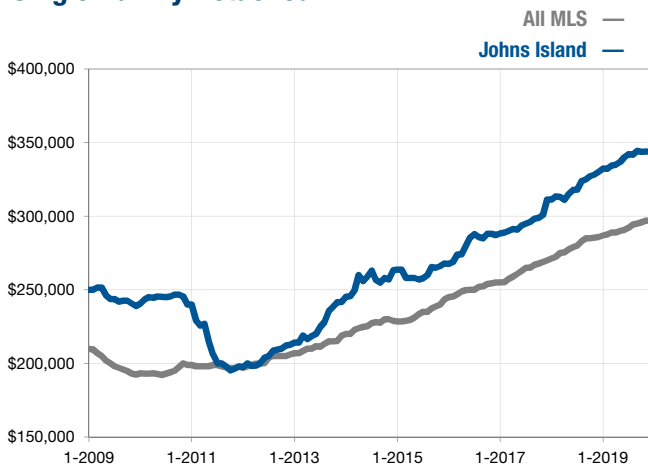
### Townhouse-Condo Attached

Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	4	11	+ 175.0%	89	108	+ 21.3%
Closed Sales	5	9	+ 80.0%	84	74	- 11.9%
Median Sales Price*	\$230,000	<b>\$235,000</b>	+ 2.2%	\$209,000	<b>\$225,000</b>	+ 7.7%
Average Sales Price*	\$224,580	<b>\$286,144</b>	+ 27.4%	\$203,535	<b>\$226,101</b>	+ 11.1%
Percent of Original List Price Received*	94.1%	<b>99.0%</b>	+ 5.2%	96.5%	<b>97.2%</b>	+ 0.7%
Days on Market Until Sale	91	19	- 79.1%	44	27	- 38.6%
Inventory of Homes for Sale	9	25	+ 177.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

