

Local Market Update – January 2020

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Greater North Charleston

Areas 31 & 32

Single-Family Detached	January			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
Key Metrics						
New Listings	112	96	- 14.3%	112	96	- 14.3%
Closed Sales	45	63	+ 40.0%	45	63	+ 40.0%
Median Sales Price*	\$200,000	\$210,000	+ 5.0%	\$200,000	\$210,000	+ 5.0%
Average Sales Price*	\$196,980	\$200,419	+ 1.7%	\$196,980	\$200,419	+ 1.7%
Percent of Original List Price Received*	96.4%	96.0%	- 0.4%	96.4%	96.0%	- 0.4%
Days on Market Until Sale	45	34	- 24.4%	45	34	- 24.4%
Inventory of Homes for Sale	222	121	- 45.5%	--	--	--

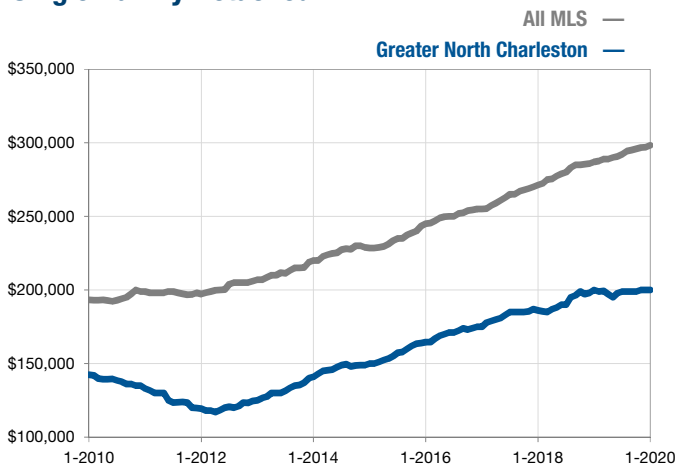
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	January			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
Key Metrics						
New Listings	38	44	+ 15.8%	38	44	+ 15.8%
Closed Sales	29	19	- 34.5%	29	19	- 34.5%
Median Sales Price*	\$155,000	\$163,500	+ 5.5%	\$155,000	\$163,500	+ 5.5%
Average Sales Price*	\$177,028	\$172,367	- 2.6%	\$177,028	\$172,367	- 2.6%
Percent of Original List Price Received*	97.3%	98.3%	+ 1.0%	97.3%	98.3%	+ 1.0%
Days on Market Until Sale	52	38	- 26.9%	52	38	- 26.9%
Inventory of Homes for Sale	77	74	- 3.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

