

Local Market Update – January 2020

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Johns Island

Area 23

Single-Family Detached

Key Metrics	January			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	72	82	+ 13.9%	72	82	+ 13.9%
Closed Sales	36	47	+ 30.6%	36	47	+ 30.6%
Median Sales Price*	\$322,945	\$324,565	+ 0.5%	\$322,945	\$324,565	+ 0.5%
Average Sales Price*	\$357,395	\$411,278	+ 15.1%	\$357,395	\$411,278	+ 15.1%
Percent of Original List Price Received*	97.1%	98.6%	+ 1.5%	97.1%	98.6%	+ 1.5%
Days on Market Until Sale	48	39	- 18.8%	48	39	- 18.8%
Inventory of Homes for Sale	252	204	- 19.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

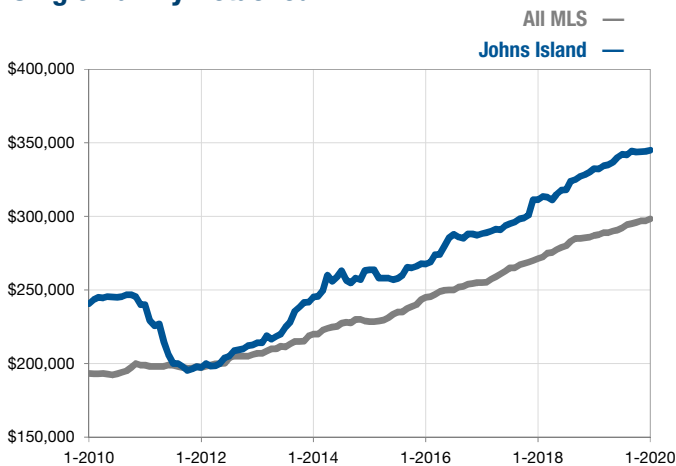
Townhouse-Condo Attached

Key Metrics	January			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	5	15	+ 200.0%	5	15	+ 200.0%
Closed Sales	3	4	+ 33.3%	3	4	+ 33.3%
Median Sales Price*	\$157,000	\$230,000	+ 46.5%	\$157,000	\$230,000	+ 46.5%
Average Sales Price*	\$157,833	\$225,450	+ 42.8%	\$157,833	\$225,450	+ 42.8%
Percent of Original List Price Received*	95.8%	95.6%	- 0.2%	95.8%	95.6%	- 0.2%
Days on Market Until Sale	47	40	- 14.9%	47	40	- 14.9%
Inventory of Homes for Sale	11	29	+ 163.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

