

# Local Market Update – March 2020

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Goose Creek / Monck's Corner

Areas 72, 73 & 74

Single-Family Detached	March			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
<b>Key Metrics</b>						
New Listings	324	<b>308</b>	- 4.9%	971	<b>986</b>	+ 1.5%
Closed Sales	269	<b>272</b>	+ 1.1%	657	<b>704</b>	+ 7.2%
Median Sales Price*	\$250,000	<b>\$269,240</b>	+ 7.7%	\$251,165	<b>\$271,345</b>	+ 8.0%
Average Sales Price*	\$254,360	<b>\$281,696</b>	+ 10.7%	\$254,857	<b>\$280,123</b>	+ 9.9%
Percent of Original List Price Received*	98.1%	<b>98.3%</b>	+ 0.2%	97.8%	<b>98.4%</b>	+ 0.6%
Days on Market Until Sale	40	<b>46</b>	+ 15.0%	43	<b>49</b>	+ 14.0%
Inventory of Homes for Sale	654	<b>489</b>	- 25.2%	--	--	--

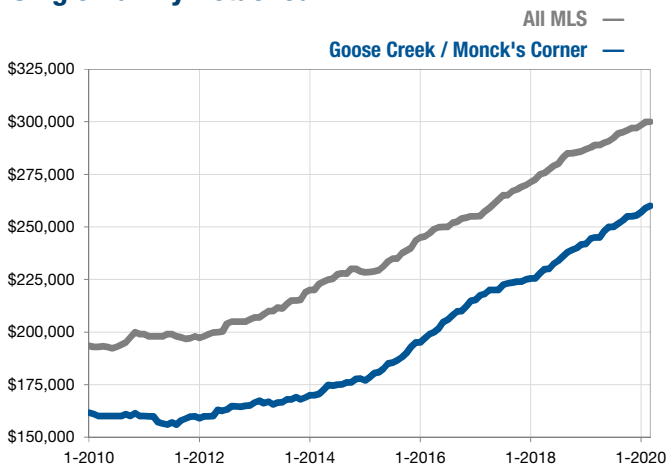
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	March			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
<b>Key Metrics</b>						
New Listings	44	<b>34</b>	- 22.7%	105	<b>123</b>	+ 17.1%
Closed Sales	33	<b>38</b>	+ 15.2%	72	<b>80</b>	+ 11.1%
Median Sales Price*	\$157,500	<b>\$176,695</b>	+ 12.2%	\$157,750	<b>\$174,458</b>	+ 10.6%
Average Sales Price*	\$145,700	<b>\$177,309</b>	+ 21.7%	\$153,926	<b>\$169,707</b>	+ 10.3%
Percent of Original List Price Received*	97.0%	<b>98.3%</b>	+ 1.3%	97.4%	<b>97.7%</b>	+ 0.3%
Days on Market Until Sale	34	<b>49</b>	+ 44.1%	48	<b>43</b>	- 10.4%
Inventory of Homes for Sale	57	<b>59</b>	+ 3.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

