

Local Market Update – April 2020

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Greater North Charleston

Areas 31 & 32

Single-Family Detached	April			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
Key Metrics						
New Listings	118	83	- 29.7%	472	370	- 21.6%
Closed Sales	101	79	- 21.8%	329	282	- 14.3%
Median Sales Price*	\$197,000	\$217,000	+ 10.2%	\$197,000	\$220,000	+ 11.7%
Average Sales Price*	\$207,126	\$211,017	+ 1.9%	\$205,200	\$212,119	+ 3.4%
Percent of Original List Price Received*	97.1%	97.1%	0.0%	96.2%	96.6%	+ 0.4%
Days on Market Until Sale	42	35	- 16.7%	50	36	- 28.0%
Inventory of Homes for Sale	207	137	- 33.8%	--	--	--

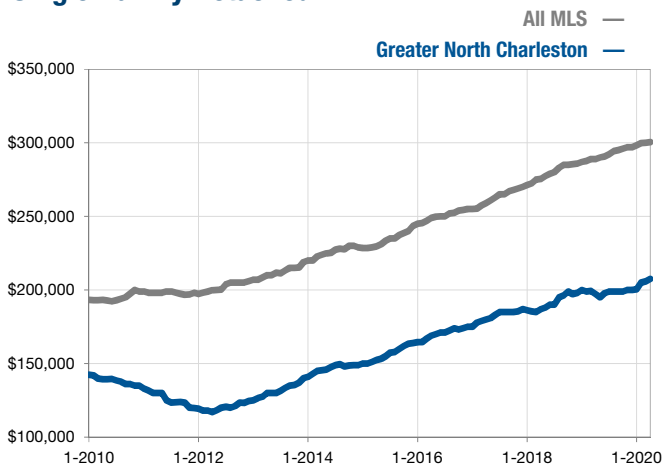
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	April			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
Key Metrics						
New Listings	34	24	- 29.4%	153	152	- 0.7%
Closed Sales	21	35	+ 66.7%	111	108	- 2.7%
Median Sales Price*	\$133,000	\$218,990	+ 64.7%	\$149,900	\$178,900	+ 19.3%
Average Sales Price*	\$145,690	\$207,136	+ 42.2%	\$169,019	\$189,486	+ 12.1%
Percent of Original List Price Received*	95.0%	98.6%	+ 3.8%	96.4%	98.2%	+ 1.9%
Days on Market Until Sale	31	47	+ 51.6%	63	49	- 22.2%
Inventory of Homes for Sale	87	67	- 23.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

