

# Local Market Update – April 2020

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Johns Island

Area 23

### Single-Family Detached

Key Metrics	April			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	93	77	- 17.2%	350	313	- 10.6%
Closed Sales	59	54	- 8.5%	205	217	+ 5.9%
Median Sales Price*	\$342,500	<b>\$369,000</b>	+ 7.7%	\$335,000	<b>\$348,690</b>	+ 4.1%
Average Sales Price*	\$404,503	<b>\$434,224</b>	+ 7.3%	\$386,644	<b>\$395,464</b>	+ 2.3%
Percent of Original List Price Received*	96.8%	<b>97.4%</b>	+ 0.6%	97.5%	<b>97.8%</b>	+ 0.3%
Days on Market Until Sale	69	54	- 21.7%	63	54	- 14.3%
Inventory of Homes for Sale	248	198	- 20.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

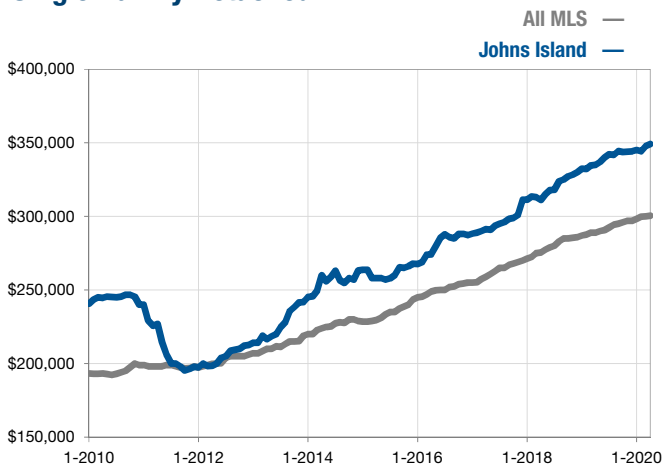
### Townhouse-Condo Attached

Key Metrics	April			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	12	10	- 16.7%	38	56	+ 47.4%
Closed Sales	8	8	0.0%	21	35	+ 66.7%
Median Sales Price*	\$208,500	<b>\$259,873</b>	+ 24.6%	\$215,000	<b>\$259,345</b>	+ 20.6%
Average Sales Price*	\$212,500	<b>\$338,954</b>	+ 59.5%	\$214,802	<b>\$342,239</b>	+ 59.3%
Percent of Original List Price Received*	97.9%	<b>98.1%</b>	+ 0.2%	97.0%	<b>98.5%</b>	+ 1.5%
Days on Market Until Sale	22	24	+ 9.1%	29	49	+ 69.0%
Inventory of Homes for Sale	18	32	+ 77.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price Rolling 12-Month Calculation

### Single-Family Detached



### Townhouse-Condo Attached

