

Local Market Update – June 2020

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Greater North Charleston

Areas 31 & 32

Single-Family Detached	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
Key Metrics						
New Listings	99	108	+ 9.1%	712	596	- 16.3%
Closed Sales	93	99	+ 6.5%	526	439	- 16.5%
Median Sales Price*	\$208,535	\$215,000	+ 3.1%	\$199,000	\$220,000	+ 10.6%
Average Sales Price*	\$214,908	\$238,946	+ 11.2%	\$205,532	\$220,324	+ 7.2%
Percent of Original List Price Received*	97.2%	97.9%	+ 0.7%	96.3%	96.9%	+ 0.6%
Days on Market Until Sale	45	28	- 37.8%	48	33	- 31.3%
Inventory of Homes for Sale	195	117	- 40.0%	--	--	--

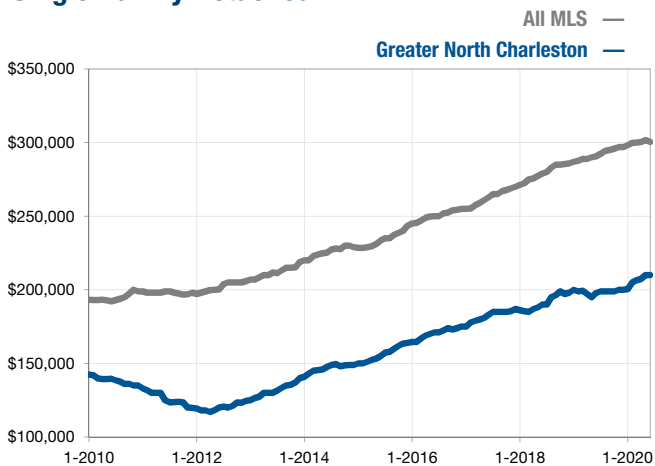
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
Key Metrics						
New Listings	48	45	- 6.3%	252	246	- 2.4%
Closed Sales	40	39	- 2.5%	183	171	- 6.6%
Median Sales Price*	\$184,000	\$185,000	+ 0.5%	\$150,000	\$183,000	+ 22.0%
Average Sales Price*	\$168,881	\$173,748	+ 2.9%	\$166,270	\$186,569	+ 12.2%
Percent of Original List Price Received*	96.2%	99.0%	+ 2.9%	96.8%	98.5%	+ 1.8%
Days on Market Until Sale	53	39	- 26.4%	56	46	- 17.9%
Inventory of Homes for Sale	83	74	- 10.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

