

Local Market Update – June 2020

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Johns Island

Area 23

Single-Family Detached

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	94	95	+ 1.1%	544	539	- 0.9%
Closed Sales	93	79	- 15.1%	383	360	- 6.0%
Median Sales Price*	\$365,000	\$365,000	0.0%	\$340,615	\$360,000	+ 5.7%
Average Sales Price*	\$396,695	\$451,538	+ 13.8%	\$391,876	\$416,842	+ 6.4%
Percent of Original List Price Received*	97.5%	96.9%	- 0.6%	97.8%	97.6%	- 0.2%
Days on Market Until Sale	57	56	- 1.8%	55	51	- 7.3%
Inventory of Homes for Sale	237	143	- 39.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

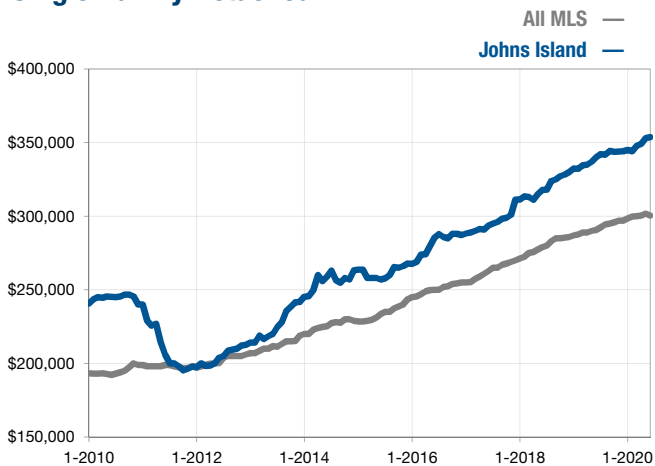
Townhouse-Condo Attached

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	7	15	+ 114.3%	53	84	+ 58.5%
Closed Sales	5	22	+ 340.0%	35	66	+ 88.6%
Median Sales Price*	\$229,500	\$250,000	+ 8.9%	\$205,000	\$252,500	+ 23.2%
Average Sales Price*	\$233,213	\$278,812	+ 19.6%	\$212,255	\$306,948	+ 44.6%
Percent of Original List Price Received*	96.7%	99.0%	+ 2.4%	97.3%	98.5%	+ 1.2%
Days on Market Until Sale	7	57	+ 714.3%	23	46	+ 100.0%
Inventory of Homes for Sale	21	26	+ 23.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

